

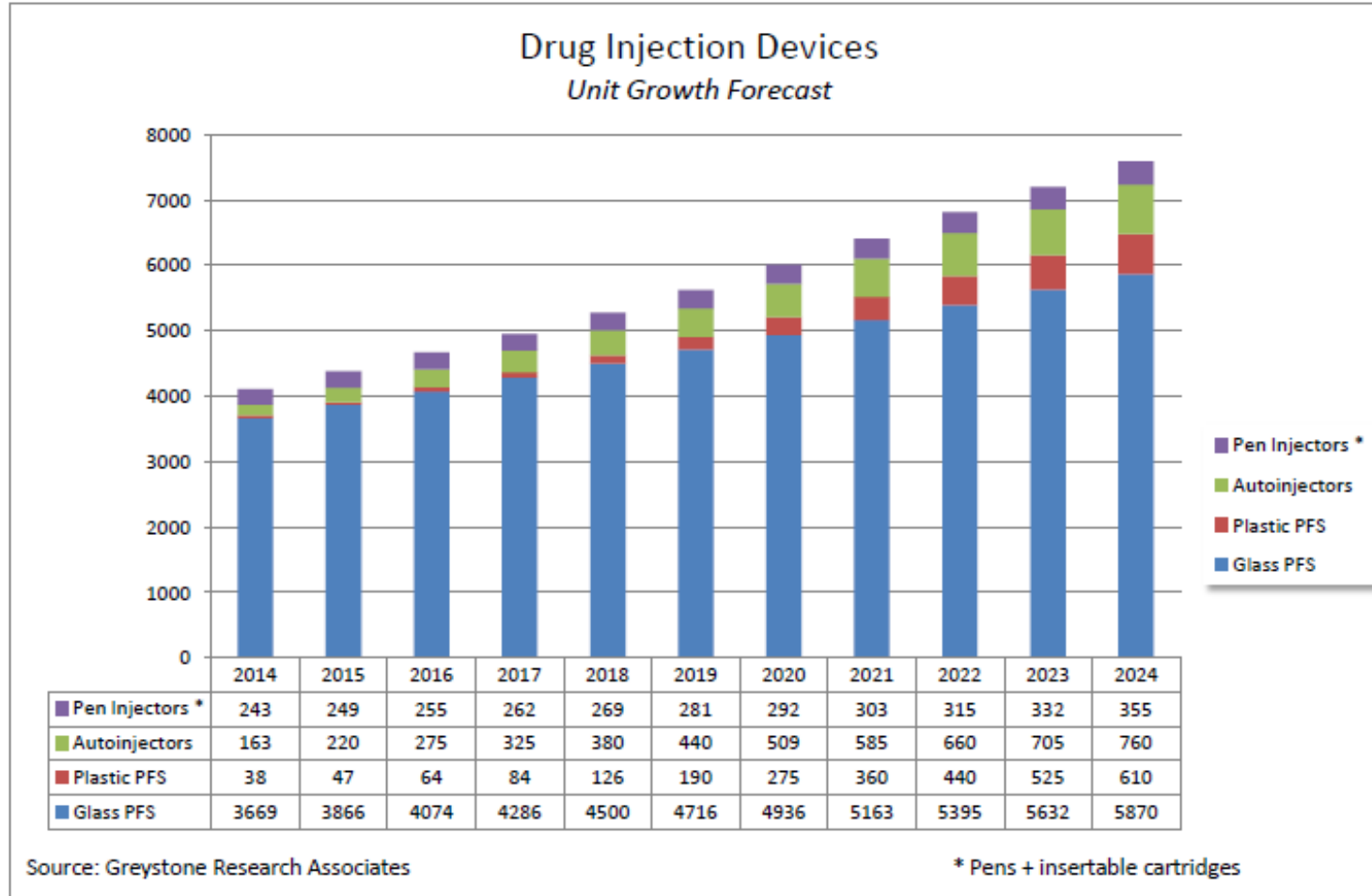


Successful Drug Delivery Requires an Integrated Approach

Tibor Hlobik, Sr. Director Product Management

- Market trends and the landscape of device options.
- Primary component and container selection is critical for delivery system suitability.
- Challenges and considerations for higher dose volume drug products.
- Development activities between a Pharma company and device partner.

Global Injectable Drug Market Overview



2017 Report - West Analysis

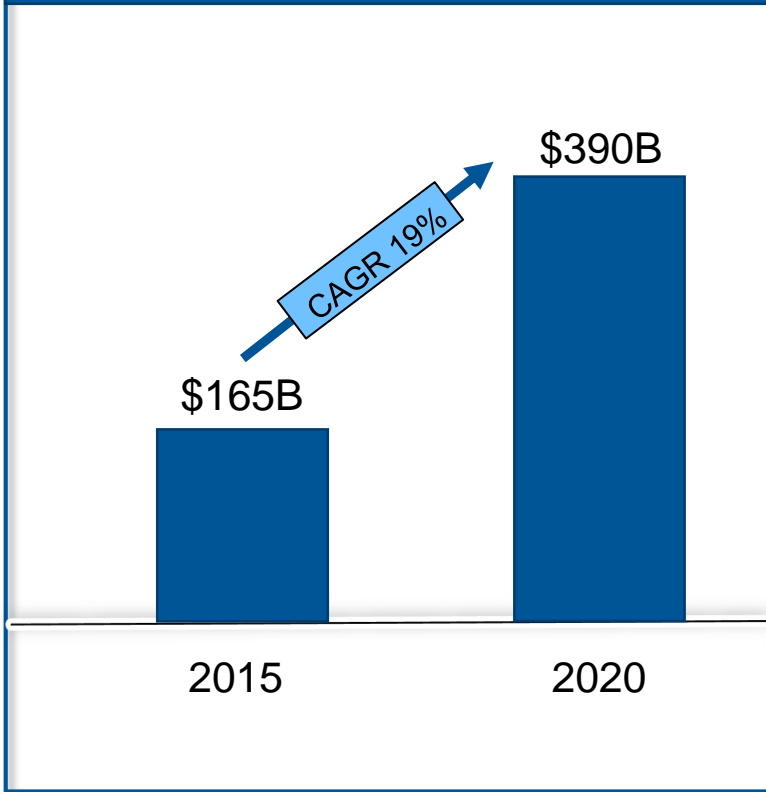
Effective Drug Delivery Trends...

- Transferring responsibilities and point-of-care
 - Hospital → Clinic → Home (self administration)
 - Healthcare professional → patient or caregiver
- Increasing number of biologics
 - Increasing competition
 - Crowded therapies
 - Biosimilars
- Patient needs are more critical
 - Ease of use/usability/Convenience
 - Compliance and Adherence
- Drug complexity
 - Increased viscosity, sensitivity, concentration and dose volume



The landscape for Biologics shows significant growth compared to other segments

Sales of Biologic drugs are expected to exceed \$390B in 2020, and represent 28% of all pharmaceutical sales (currently 20%)



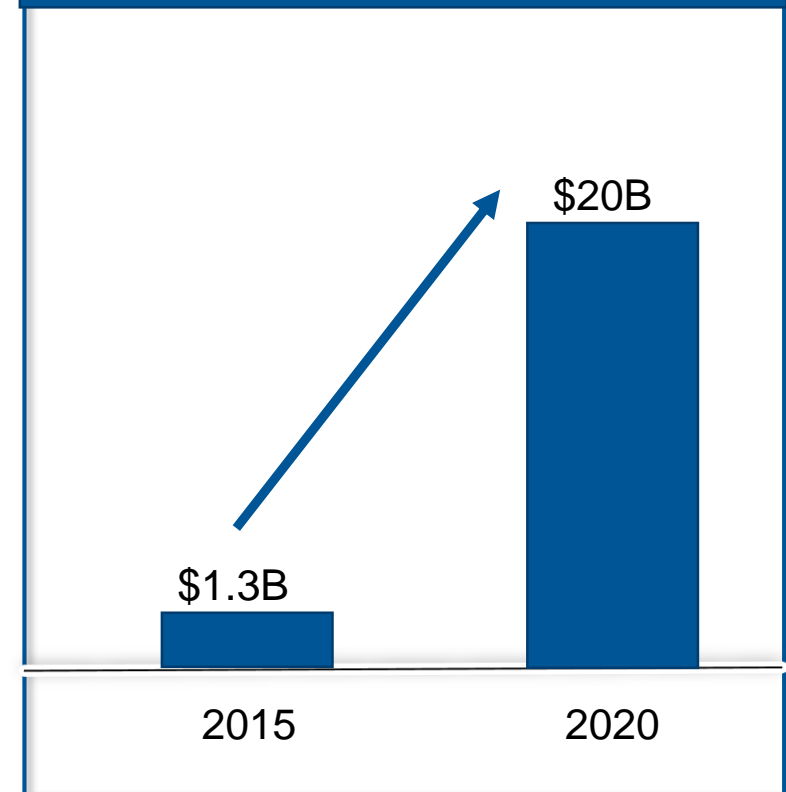
Source: IMS, March 2016. "Delivering on the promise of biosimilar medicines"

8 of top 10 drugs are Biologics, compared to 3 in 2010

| Company | Drug | 2015 sales (\$B) |
|---------|-----------|------------------|
| abbvie | Humira | 14.4 |
| GILEAD | Harvoni | 13.9 |
| AMGEN | Enbrel | 9.1 |
| janssen | Remicade | 9.0 |
| Roche | Rituxan | 7.3 |
| SANOFI | Lantus | 7.1 |
| Roche | Avastin | 6.9 |
| Roche | Herceptin | 6.8 |
| Pfizer | Prevnar | 6.2 |
| Celgene | Revlimid | 5.8 |

Source: MedAd news annual report Aug 2016

Biosimilar products will take an increasing market share over the coming years

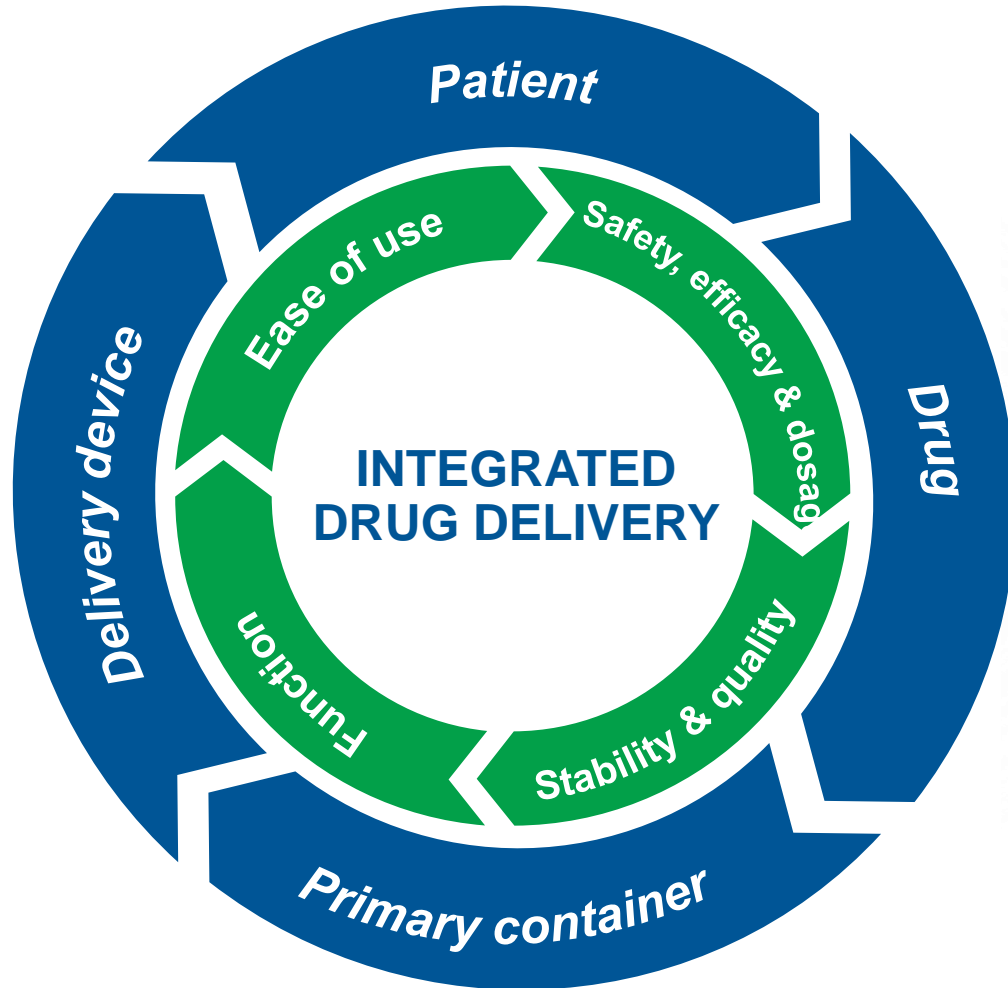


Source: IMS, March 2016. "Delivering on the promise of biosimilar medicines"

Biologics Market Trends

- **Continuing to grow faster than other segments**
 - Strong pipeline, multiple companies, advent of biosimilars, new therapies (Cell/Gene)
 - Majority of biologics require injection
- **More sophisticated biologics drugs**
 - Larger molecules = higher concentration = higher dose volume or viscosity
 - Increased sensitivity: Extractables/leachables, Silicone Oil, Particles
- **Increasing focus on Patient Outcomes and safety**
 - Adherence, Payment based on outcomes
 - Drive towards zero defects
- **Transitioning the point of care**
 - Hospitals > Clinics > Home (Trained professional > Patient)

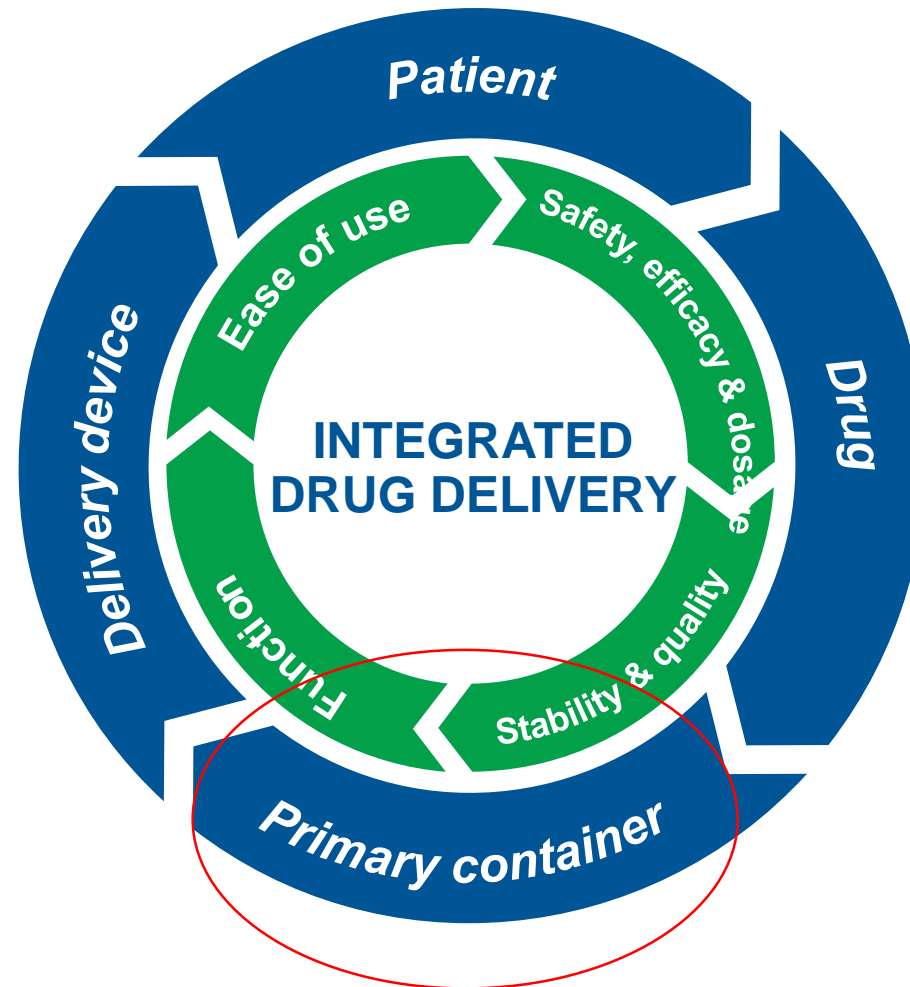
Successful Drug Delivery requires an integrated approach to 4 key elements.....



A drug can only be truly effective if.....

- It is contained in a way which maintains quality and effectiveness over time
- It is prepared and administered effectively by the person(s) necessary for administration
- The drug container is combined with a device (where needed) which is easy to use, safe and effective and provides optimum performance
- The patient maintains adherence to the appropriate regimen

Why Containment Matters



Patient Needs Drive Plunger Component Target Profile

Quality Target Product Profile

Minimize
overall risk

Optimized
break loose
& extrusion
profile

Low
particulates
(visible and
subvisible)

Low part-
to-part
variability

High
cosmetic
quality

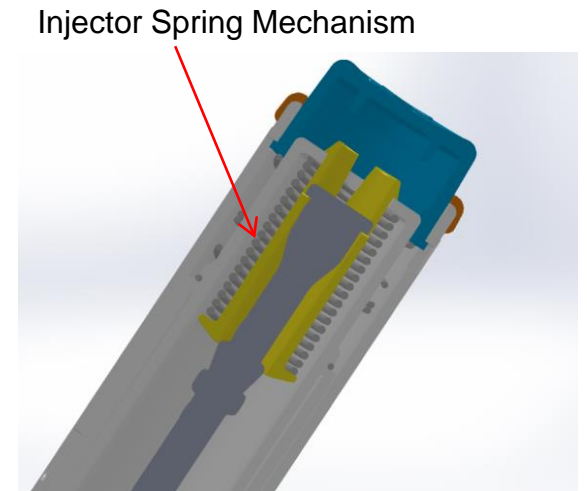
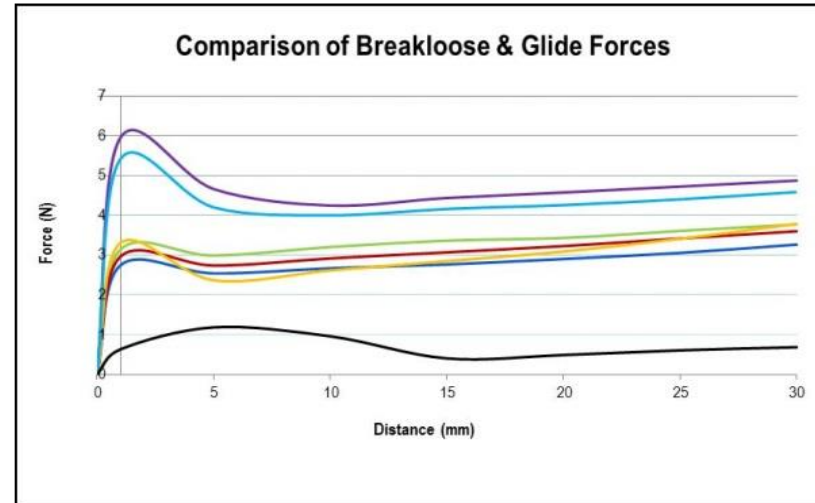
High
knowledge
transparency

Design
History File

Fit for auto-
injector

Managing Performance Risk in Autoinjectors

- If injection times vary between doses or device stall:
 - Patients may stop injection before complete
 - Patients may question quality of the product



Quality by Design Fluro-laminated Film Plungers



1-3mL

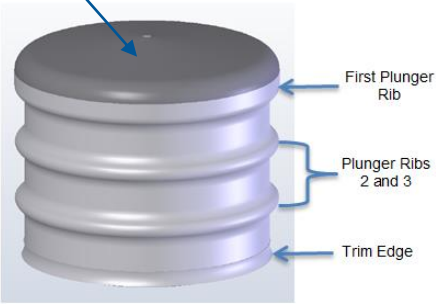
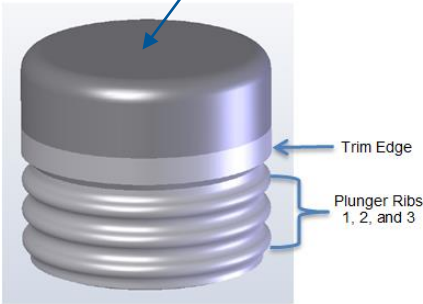
1mL long



Film

Legacy Plunger

New NovaPure Plunger



Science Based Approach to Design

Design Benchmarks



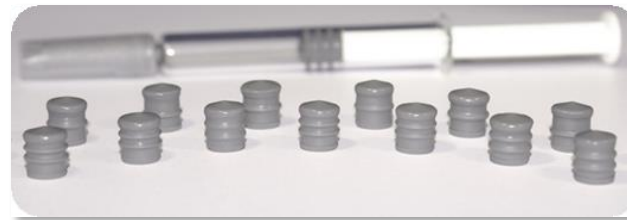
2 Step Molded Styles

2 & 3 RIB



QbD Plan for Concept Development

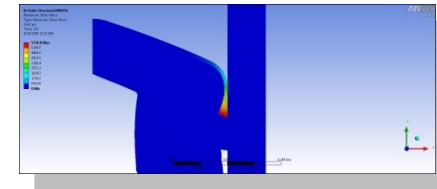
- Defined design variables
- Established DOE
 - Correlation of key attributes
- Fabricated cavities



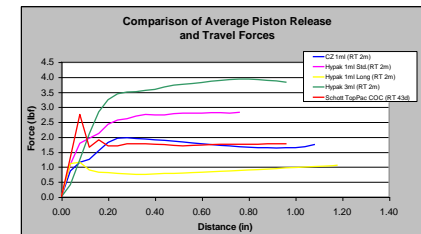
Design Characterization

- Define critical specifications

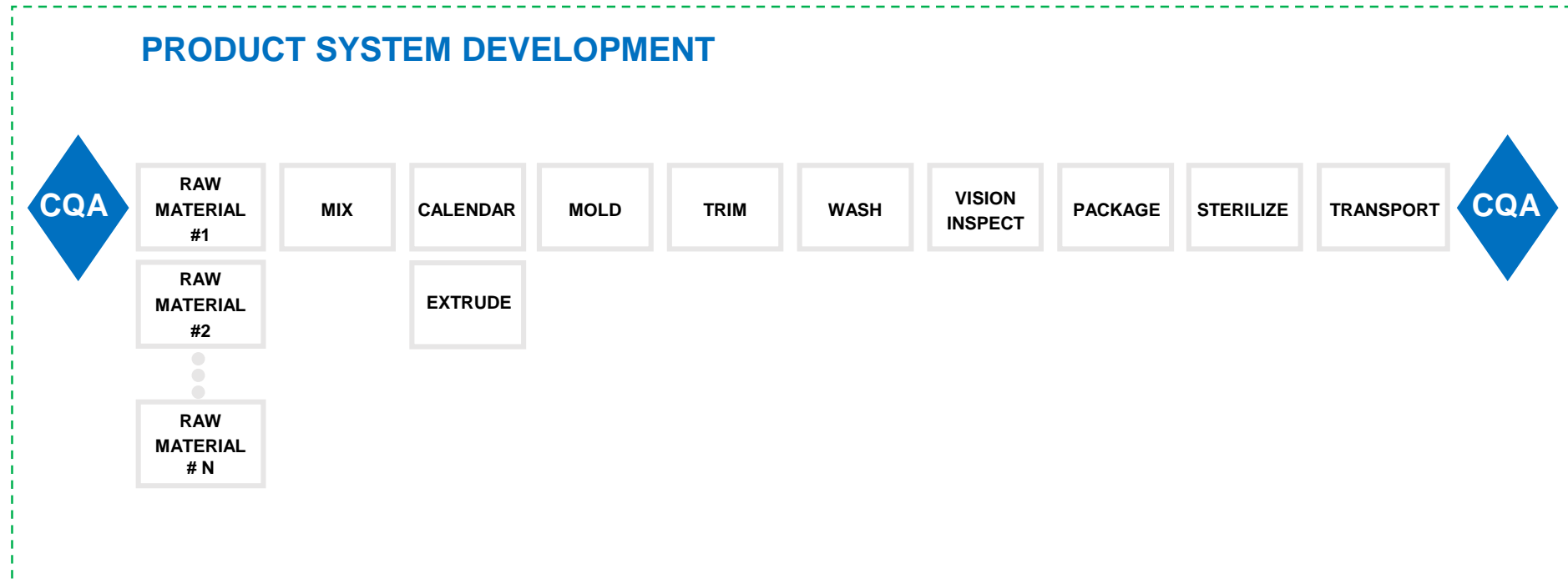
Engineering Models (FEA)



Break-Loose & Extrusion

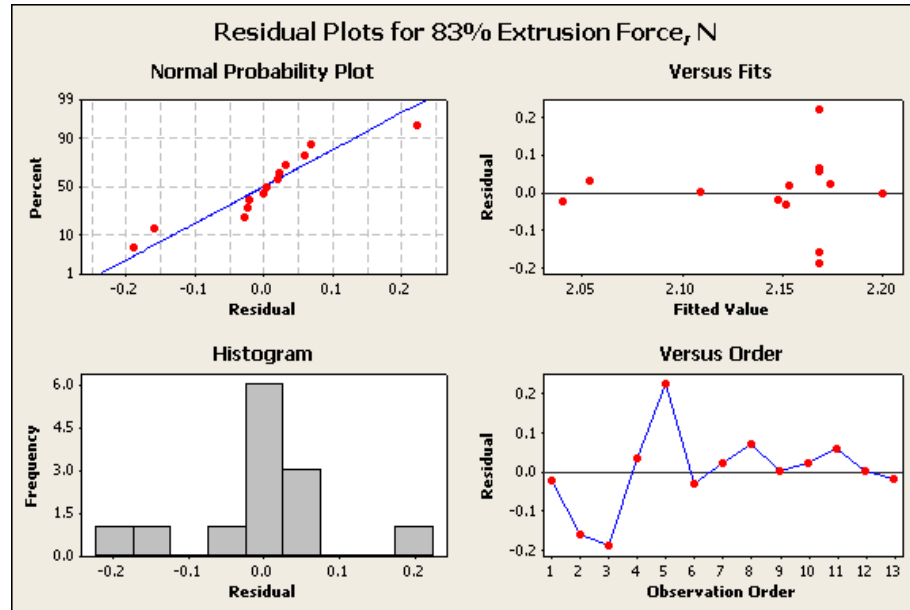


QTTP and CQA Definition are Inputs to the Process Mapping and First Phase of Development



Process Understanding Through DOEs

| | Time | Temp | Time X Temp |
|---------------------------|--------------|--------------|--------------|
| Delta Force, N | 0.935 | 0.943 | 0.402 |
| 17% Extr. Force, N | 0.823 | 0.200 | 0.527 |
| 50% Extr Force, N | 0.878 | 0.314 | 0.59 |
| 83% Extr Force, N | 0.971 | 0.351 | 0.565 |

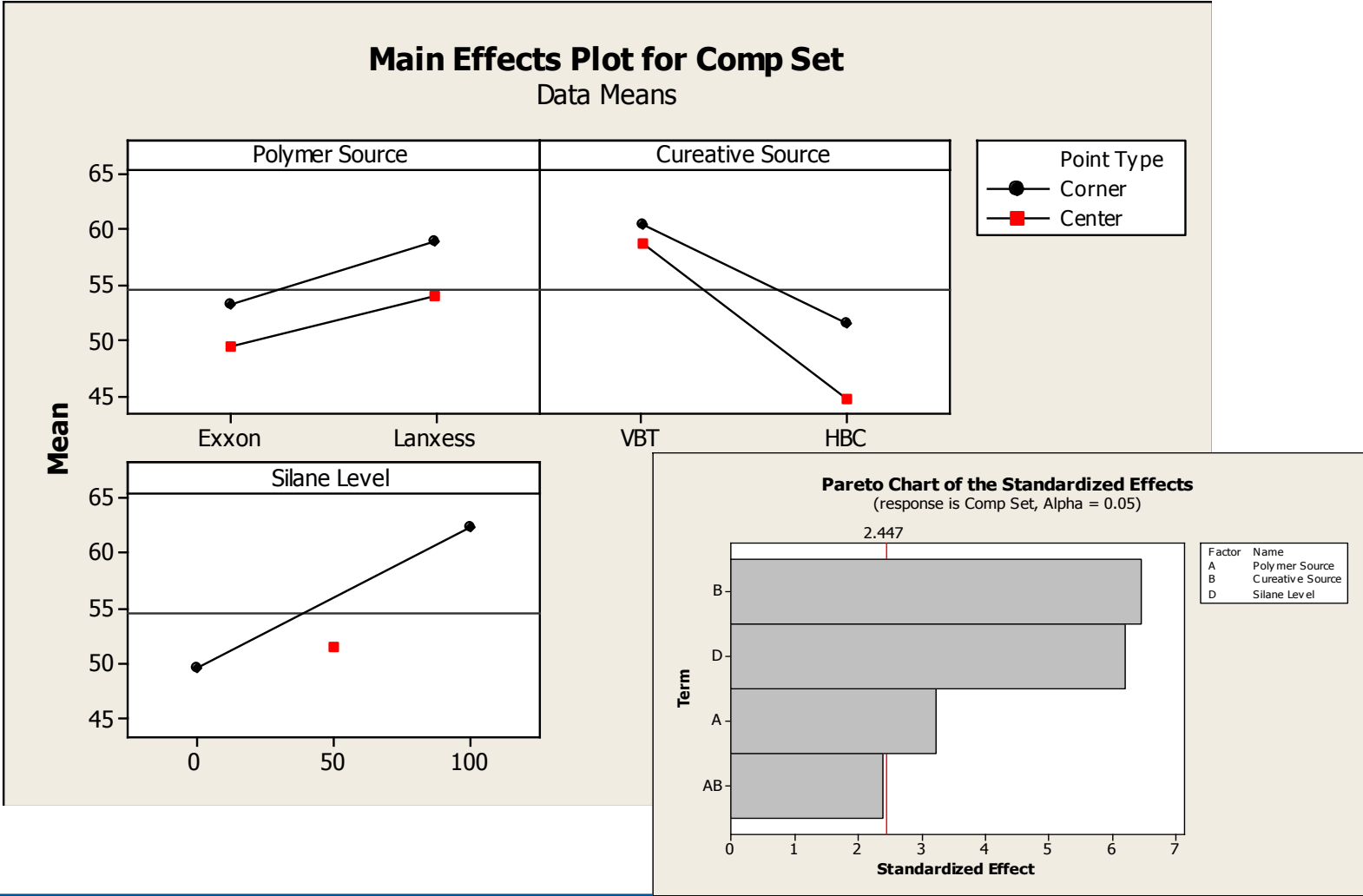


Understanding the implications of the curing process on extrusion force of a prefilled syringe plunger

Science Based Approach for Elastomer Ingredient Impact on Compression Set

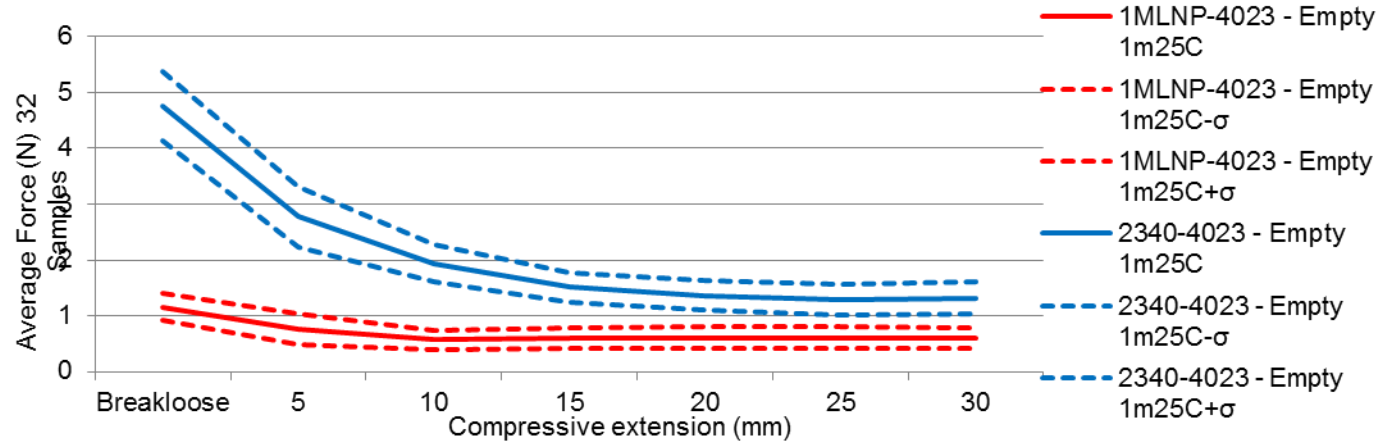
Selection of ingredients

Partial factorial design (2⁴)

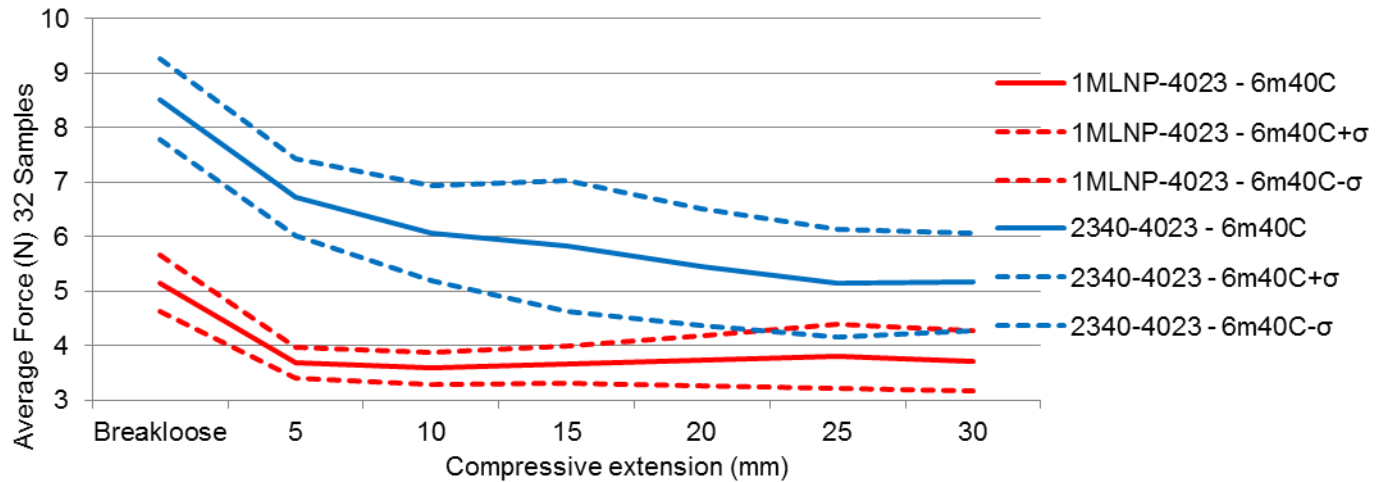


1ml long Statistical Performance Output

Empty

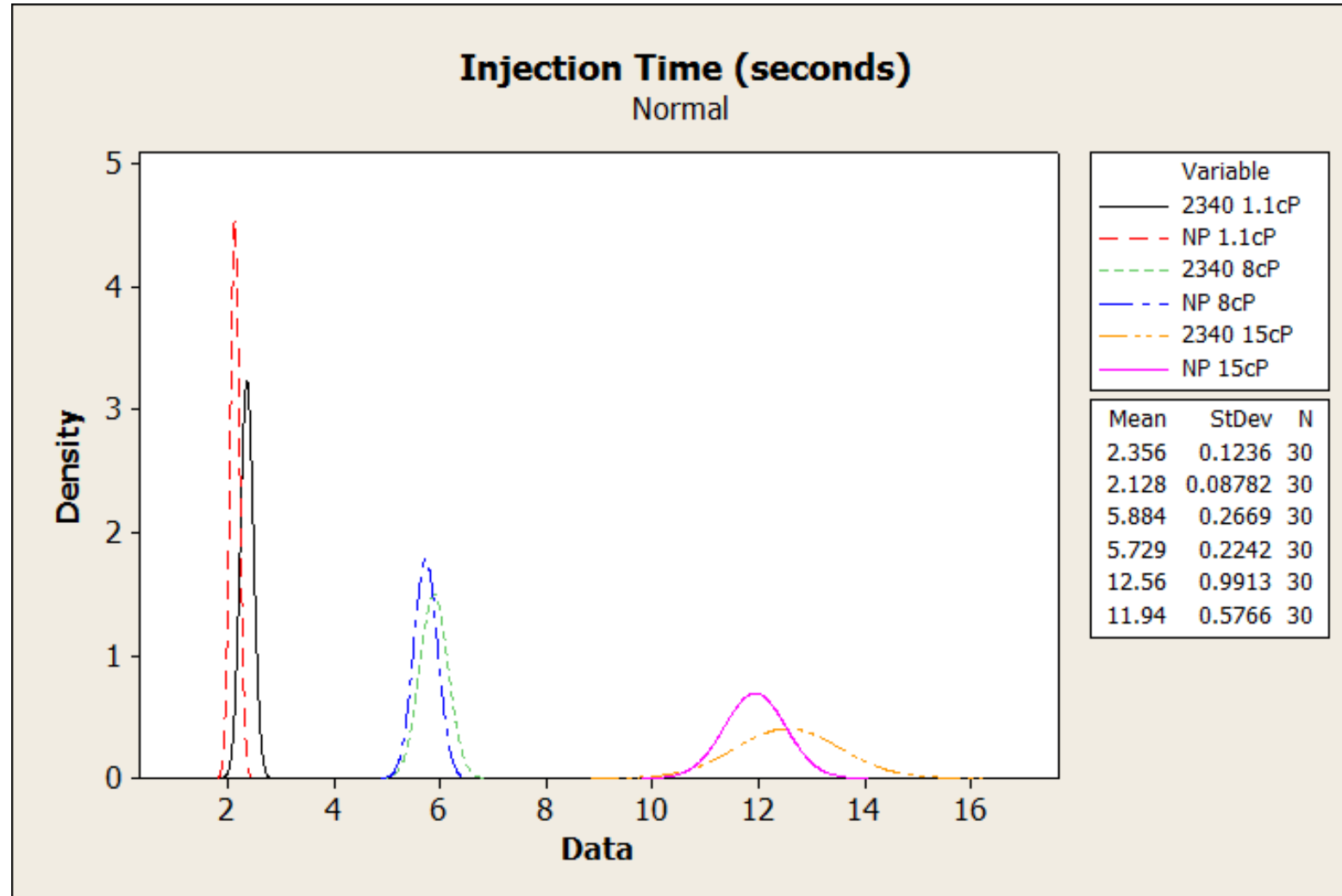


Water Filled



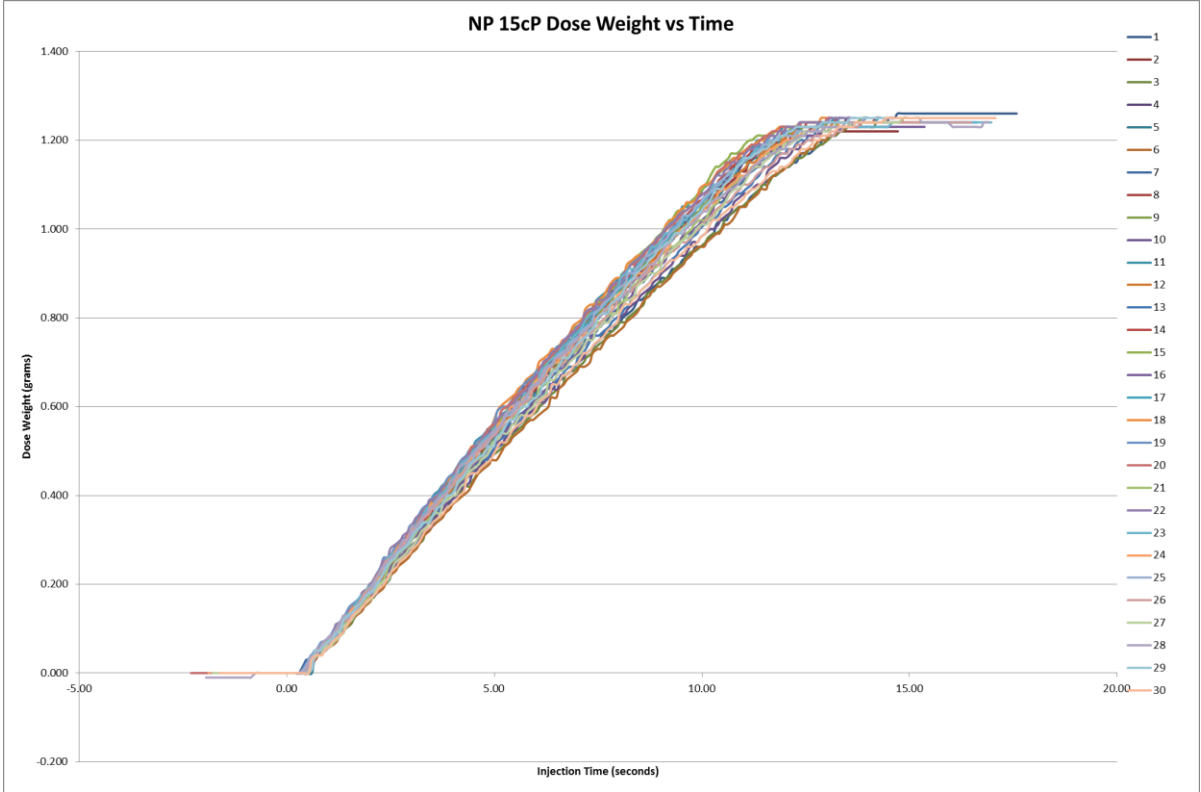
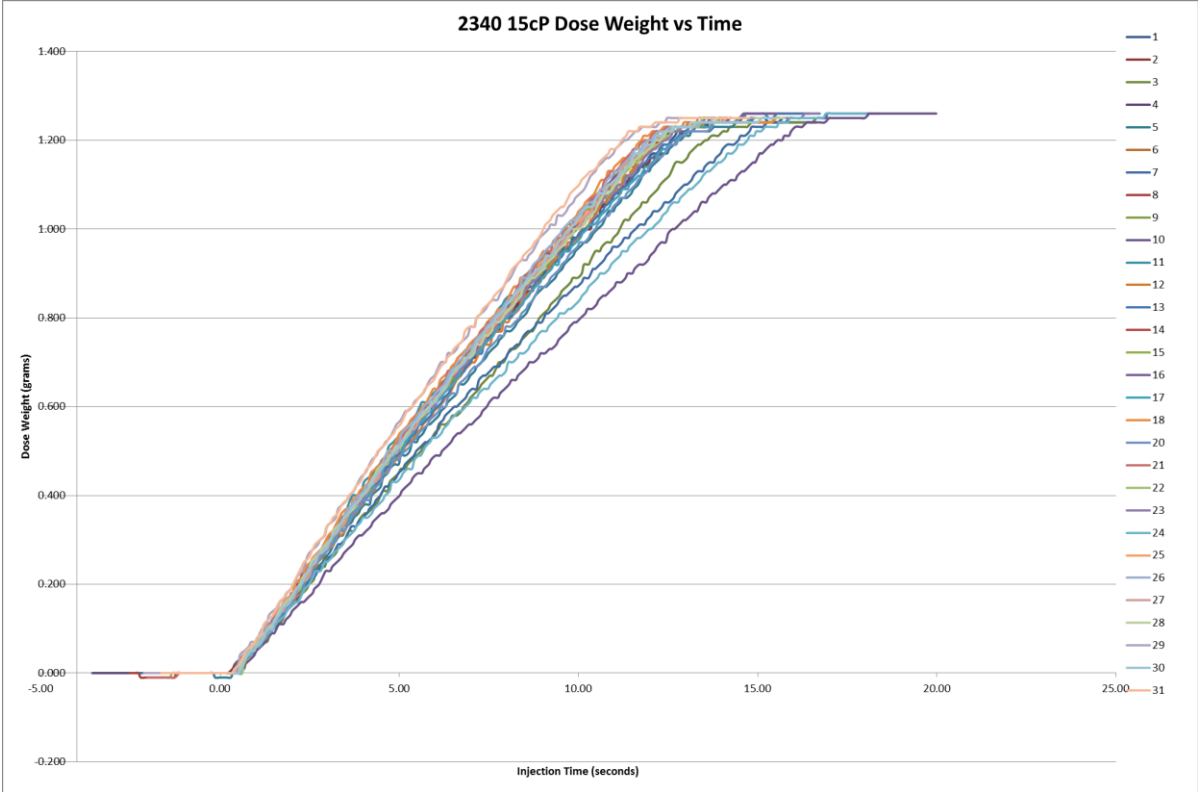
2340: legacy Plunger
NP: Qbd Plunger

1ml long: Varied Viscosity Solutions in Autoinjector study T=0



2340: legacy Plunger
NP: Qbd Plunger

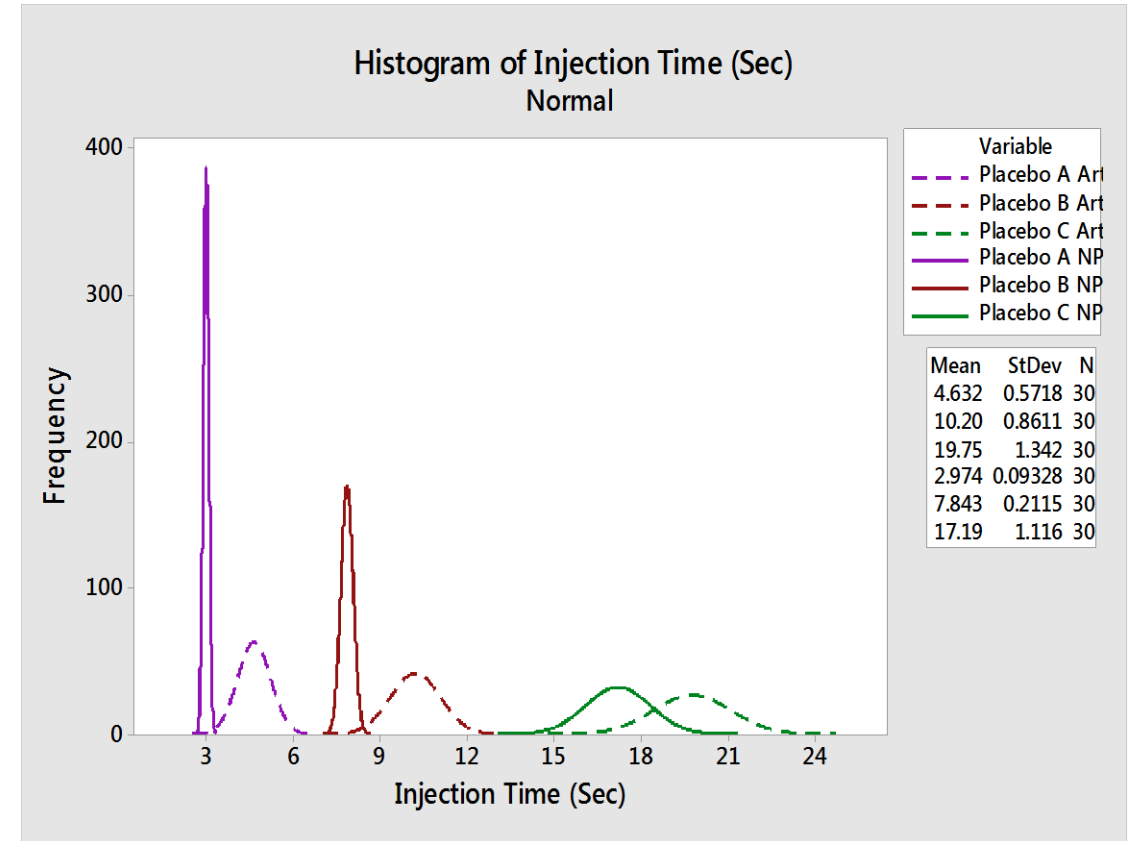
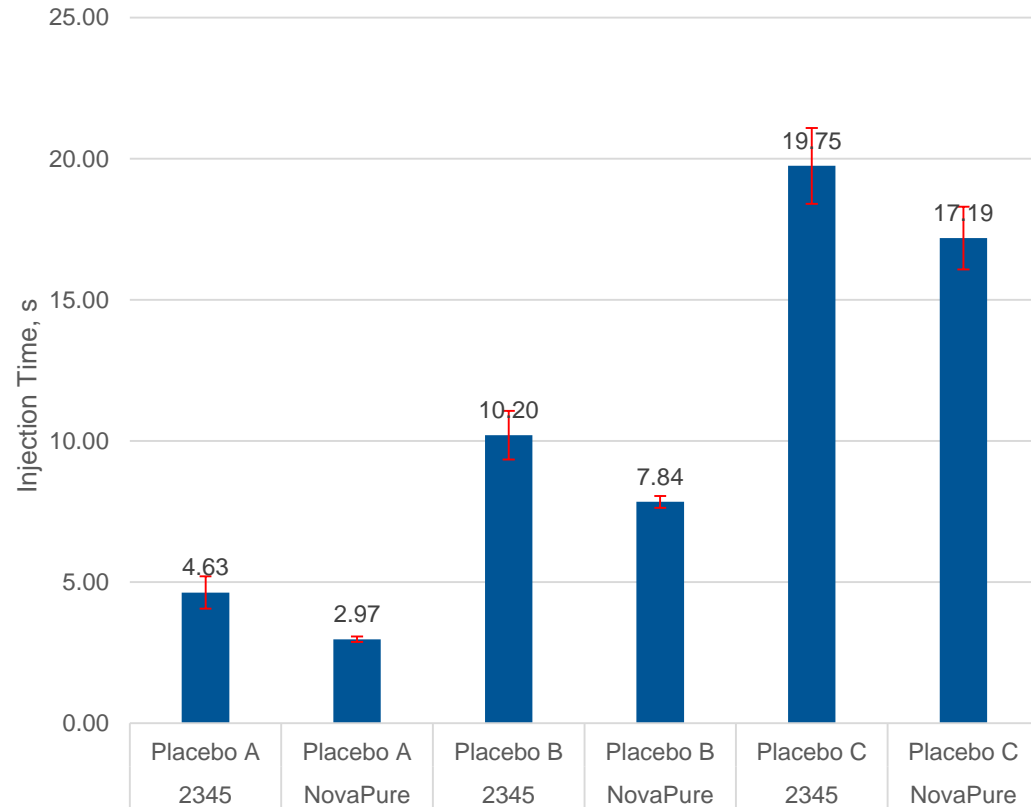
Dose Weight vs. Time Profile – 1ml long



2340: legacy Plunger
NP: Qbd Plunger



Autoinjector Testing on 1-3 mL Plunger in glass syringe – Three Viscosities



- New plunger shortens the injection time.
- New plunger provides smaller variability of injection time.

2345: legacy Plunger
NP: Qbd Plunger

Cyclic Olefin Syringe Systems - In Combination with Autoinjectors

Engineered Polymer Barrel

FLUROTEC®
Barrier Laminated Elastomers

EASY LIFECYCLE MANAGEMENT
Vial / Syringe / Cartridge - Silicone Free



Managing Areas of Risk

Silicone Free

to mitigate protein stability risks

Barrier-Coated Elastomers

to mitigate protein stability risks

Engineered Polymer

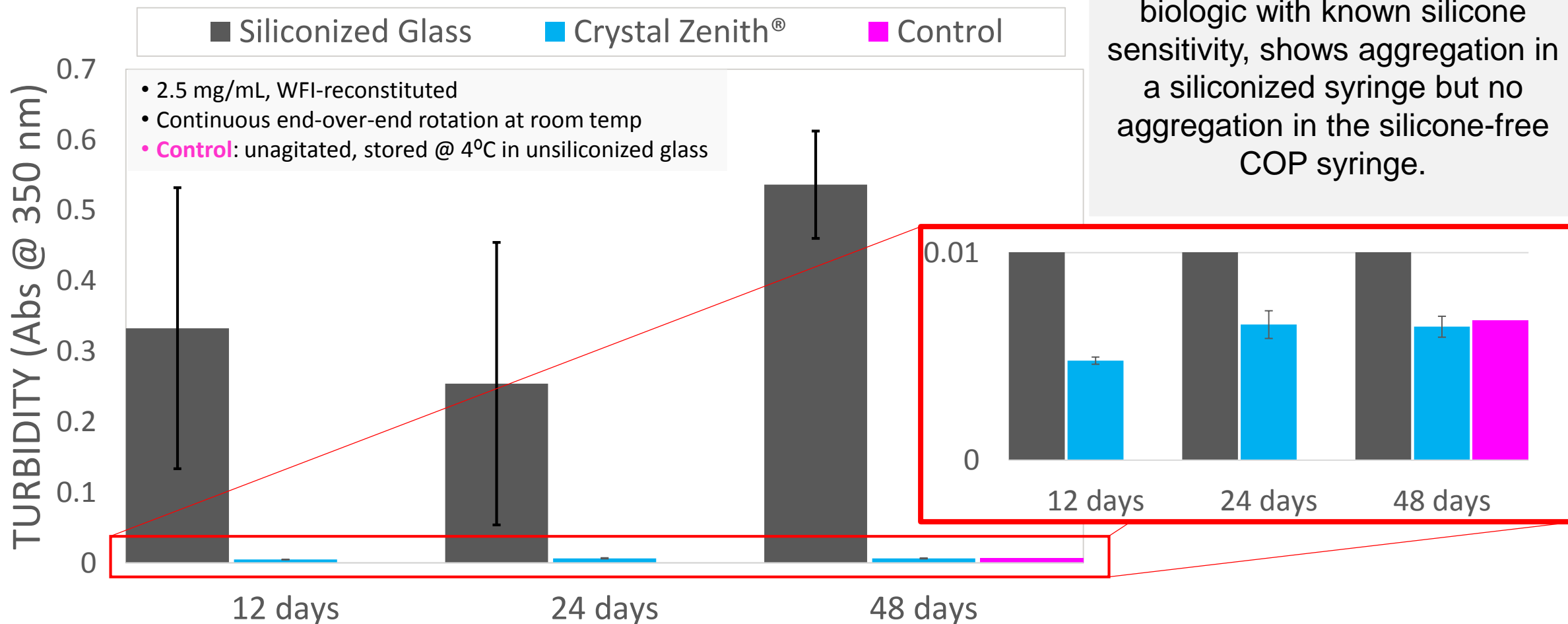
to mitigate breakage risks (device malfunction, fill / finish interventions, product exposure / loss)

Full Commercial Portfolio

for easy lifecycle management and speed to market

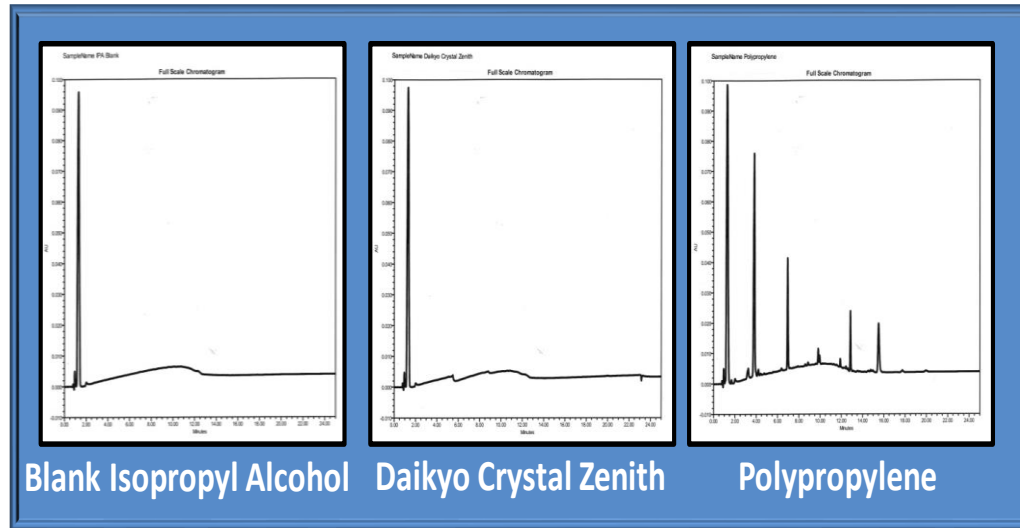
Silicone Free for Optimum Biologics Compatibility

Orencia® Aggregation with Agitation



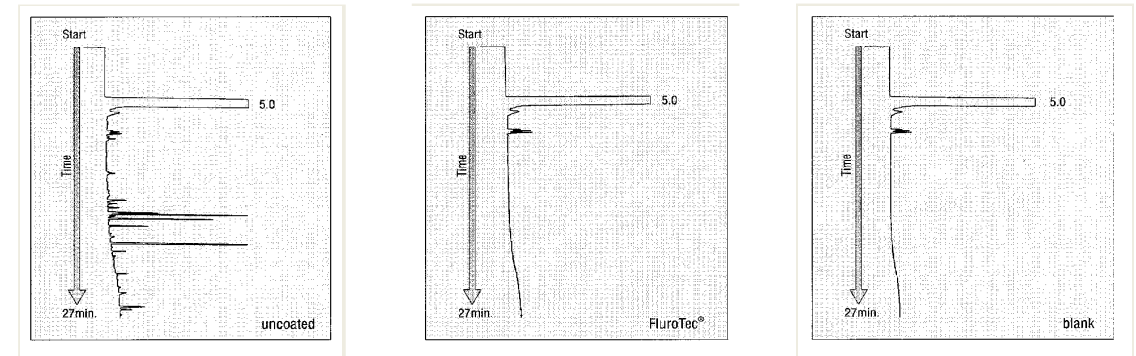
Significant Reduction in Occurrence of Inorganic and Organic Leachables

Container System

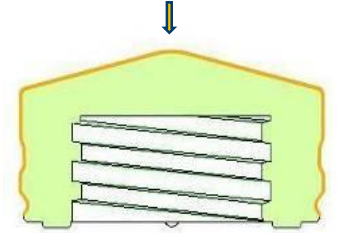


Elastomer Closures

Migration of organic components into n-heptane monitored by GC



Piston for CZ Syringes
fully laminated with Daikyo
Flurotec



Glass versus Engineered Polymers: Fundamentally Different Manufacturing Processes

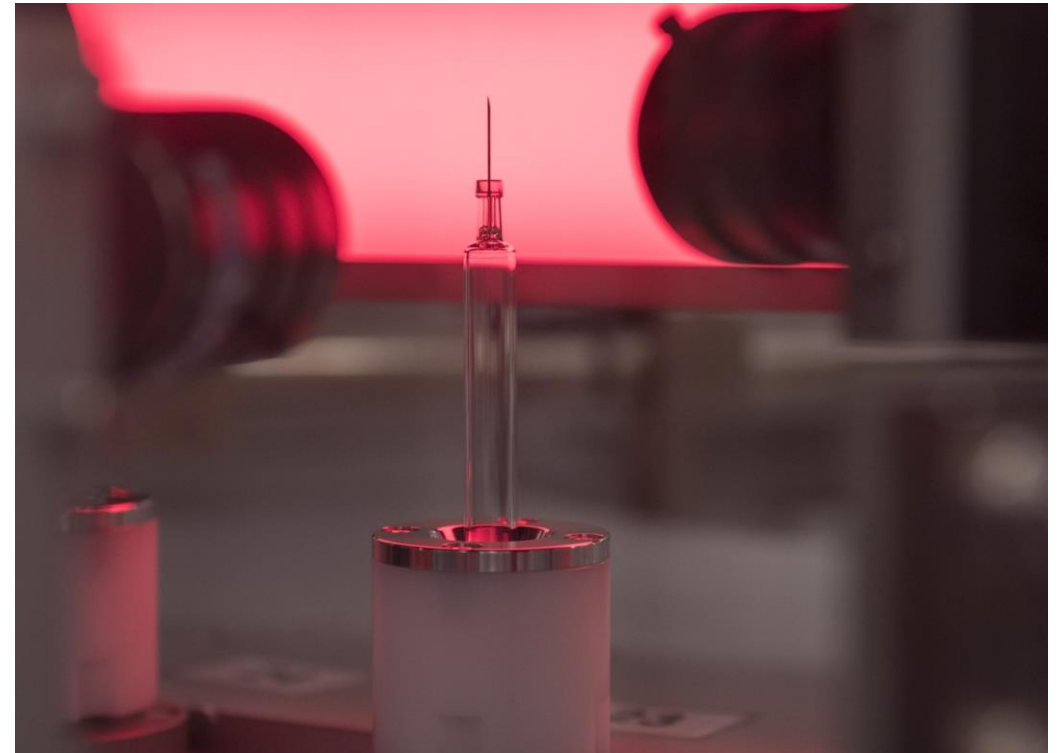


TUBULAR GLASS

Larger dimensional tolerances

Complex needle attachment

(tungsten pin for forming and glue for fixation)



ENGINEERED POLYMERS

Tighter dimensional tolerances, **zero draft**

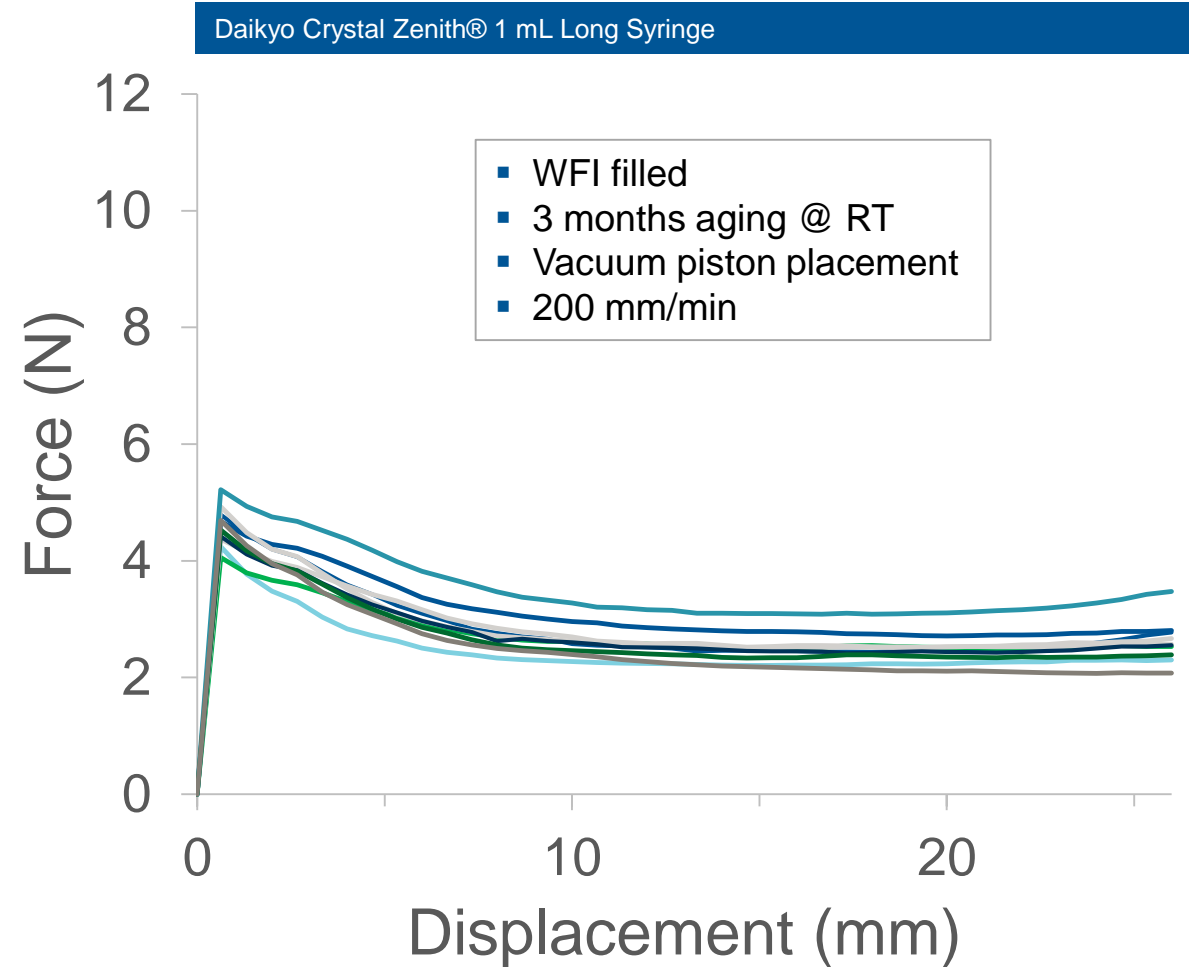
Clean, simple and secure needle attachment

(free of tungsten and glue)

Silicone-Free Syringe System



The FluroTec[®] laminate film on the plunger acts as a dry lubricant which, in combination with the smooth polymer surface, gives **consistent break loose and extrusion forces.**

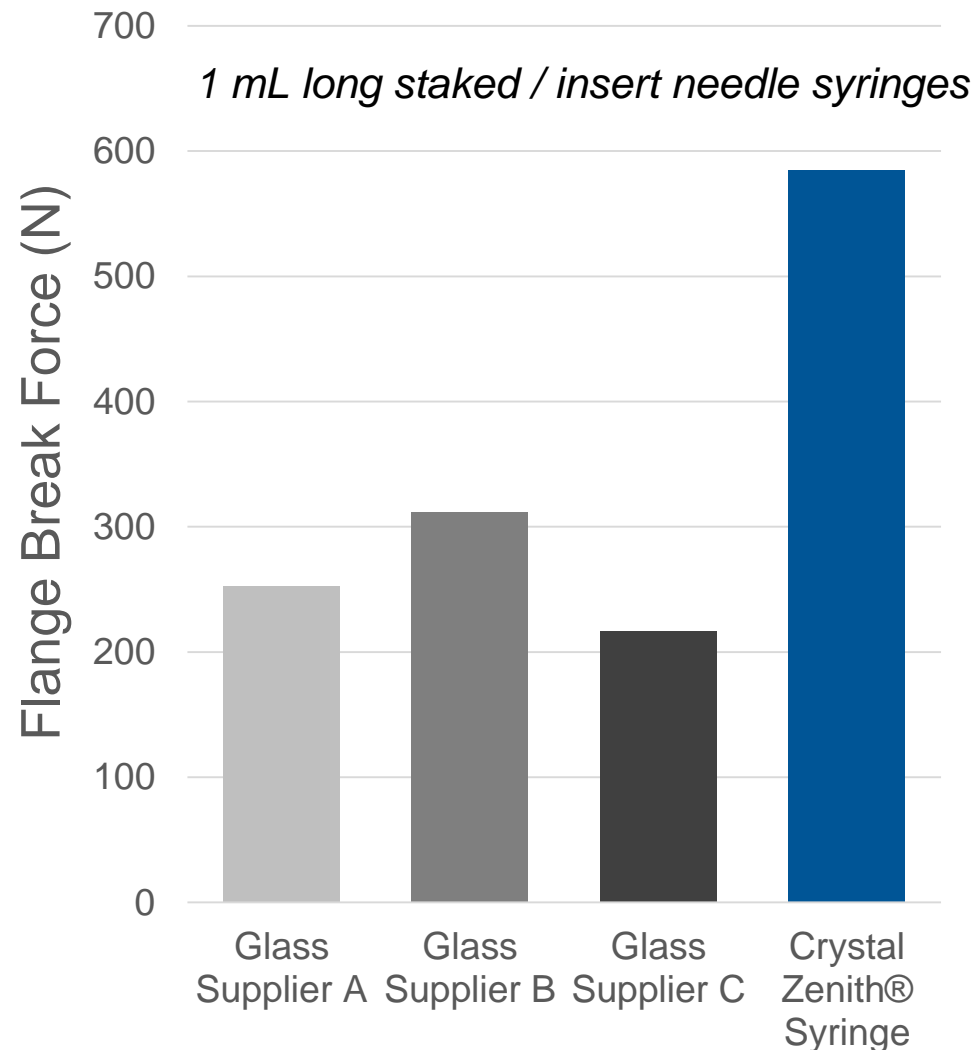
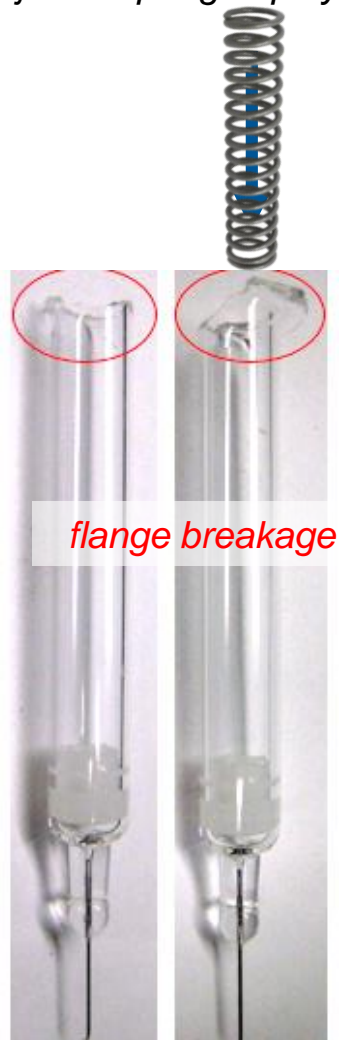


Engineered Polymers: Improved Flange Strength

Syringe flanges can be susceptible to breakage inside autoinjectors when high forces are exerted by firing springs or with viscous drugs.

Polymer syringes have **up to 2.5X increase in flange strength** versus glass.

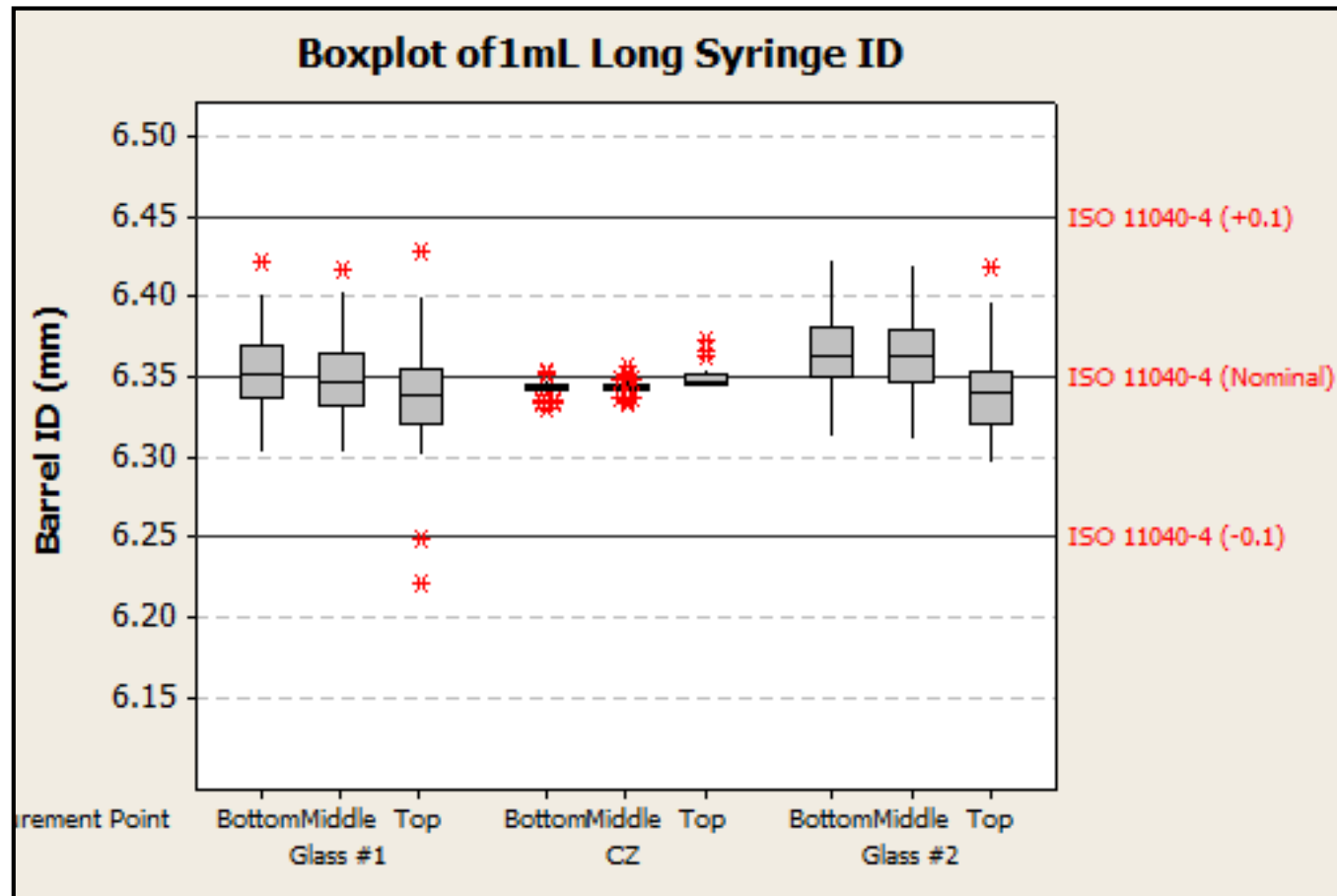
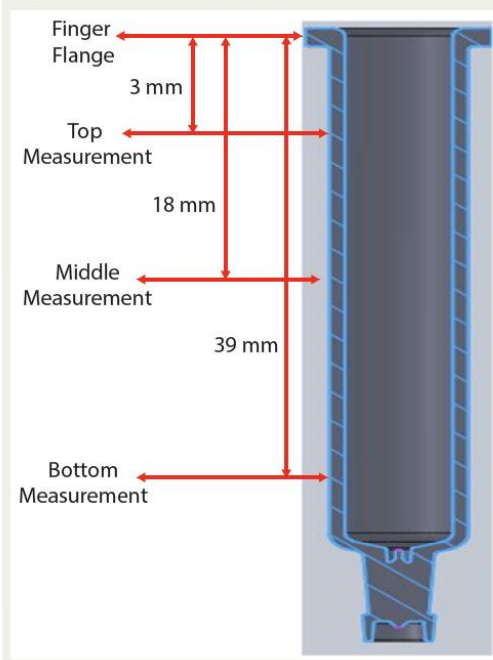
Autoinjector spring deployment



Engineered Polymers: Tighter Tolerances, Zero Draft

Low dimensional variability of CZ syringes supports functional performance within auto-injector devices

Figure 3: Measurements



Zero Draft and the Fill Volume Advantage

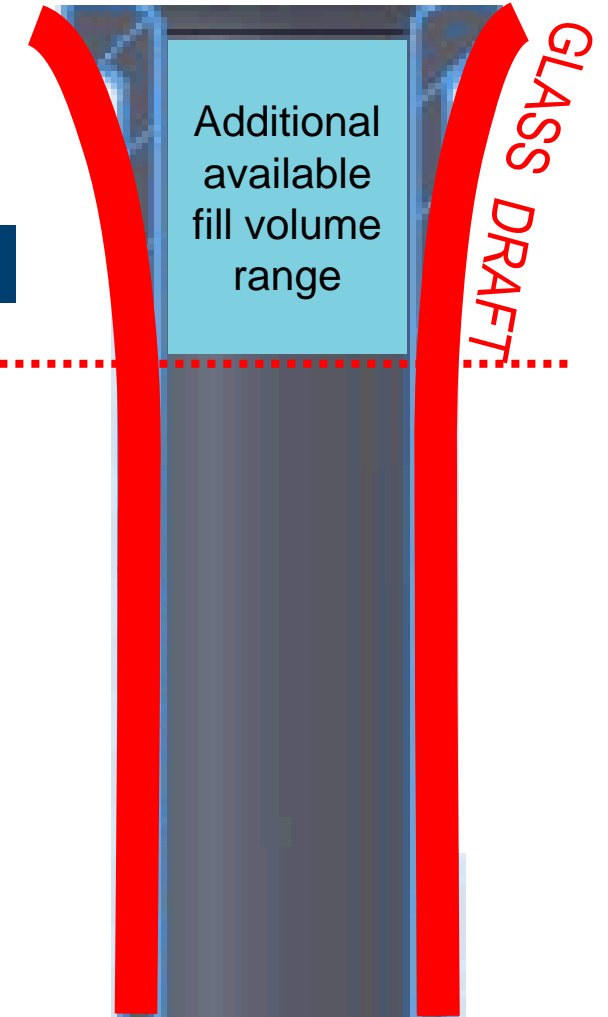
Glass syringes have a draft near the flange while **Engineered Polymer syringes do not**. Plungers can be placed higher (towards flange) in these syringes thus **accommodating greater fill volumes**.

Additional fill volume can potentially take a 3 syringe dosing schedule down to 2 syringe dosing

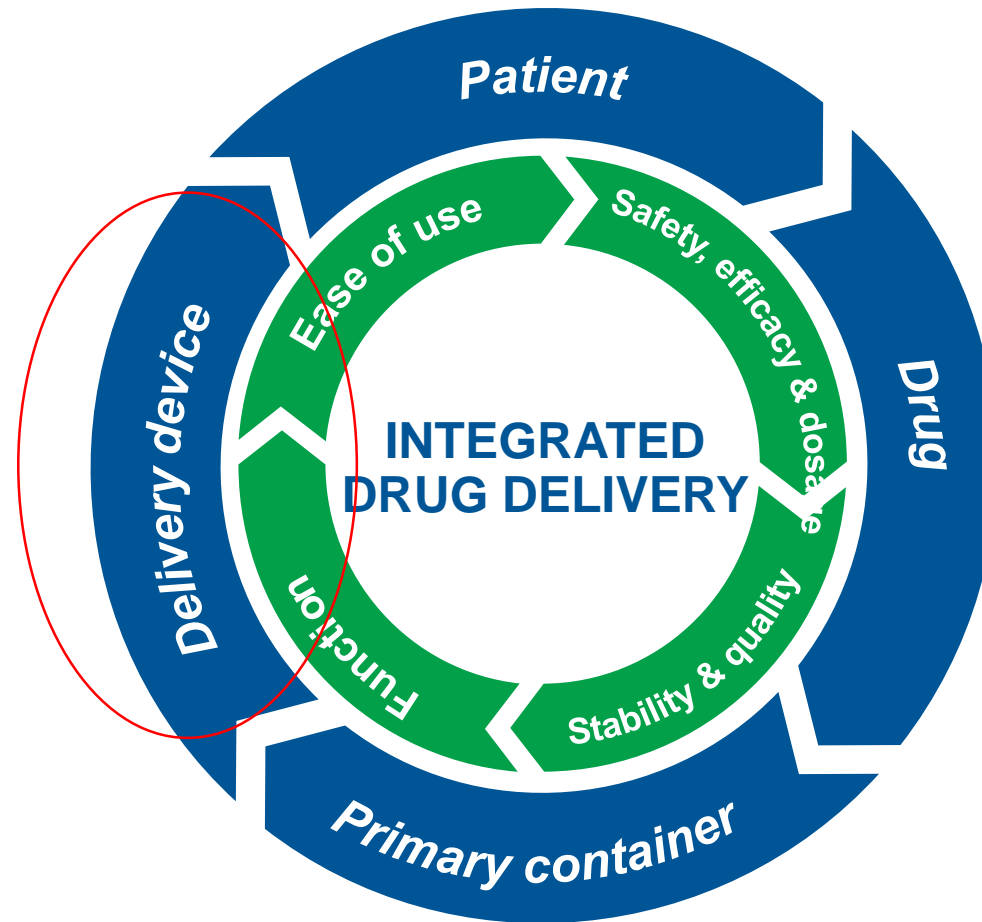
*Max. plunger height for CCI in **Crystal Zenith**[®] syringes*

>10% increase

*Max. plunger height for CCI in **glass** syringes*



Why Delivery Matters

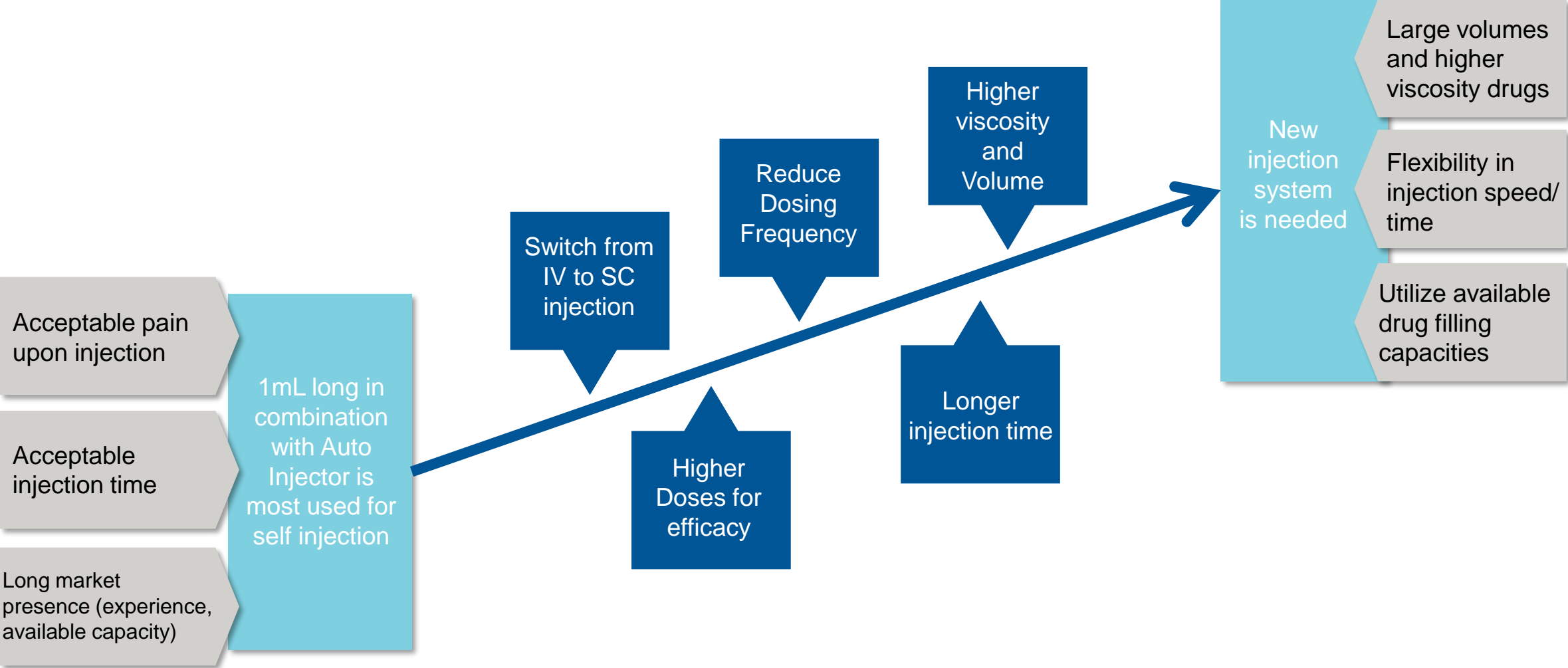


Large Volume Drug Delivery Trends

- Use of biological drugs with complex and large molecules produce formulations that are very viscous.
- To make these viscous formulations injectable, they need to be diluted, resulting dose volume up to 5, 10, 20 even 30mL.
- Single injected dose of up to 2.5mL are now being actively explored by the pharma industry and device companies using syringes and auto-injectors.
- Pre-programmable, easy to use wearable injectors that can hold larger volumes of drugs, and infuse them SC at a long period of time becomes a viable way to achieve self-administration while patient can continue an active life style.



Improving Therapy Management for Large Vol Injection



Trends are driving towards wearable injection systems

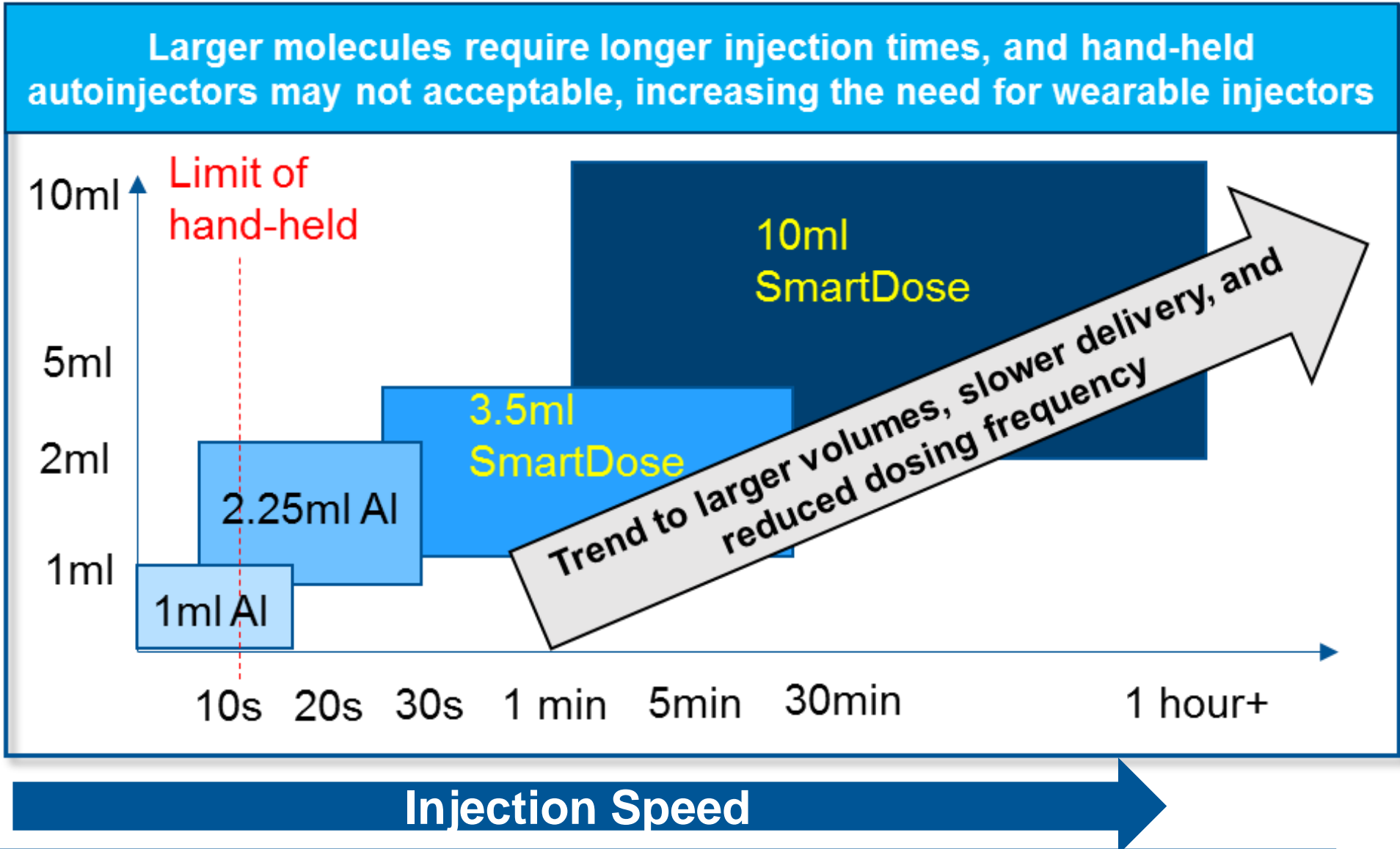
Volume

Viscosity

Duration

Custom Rate

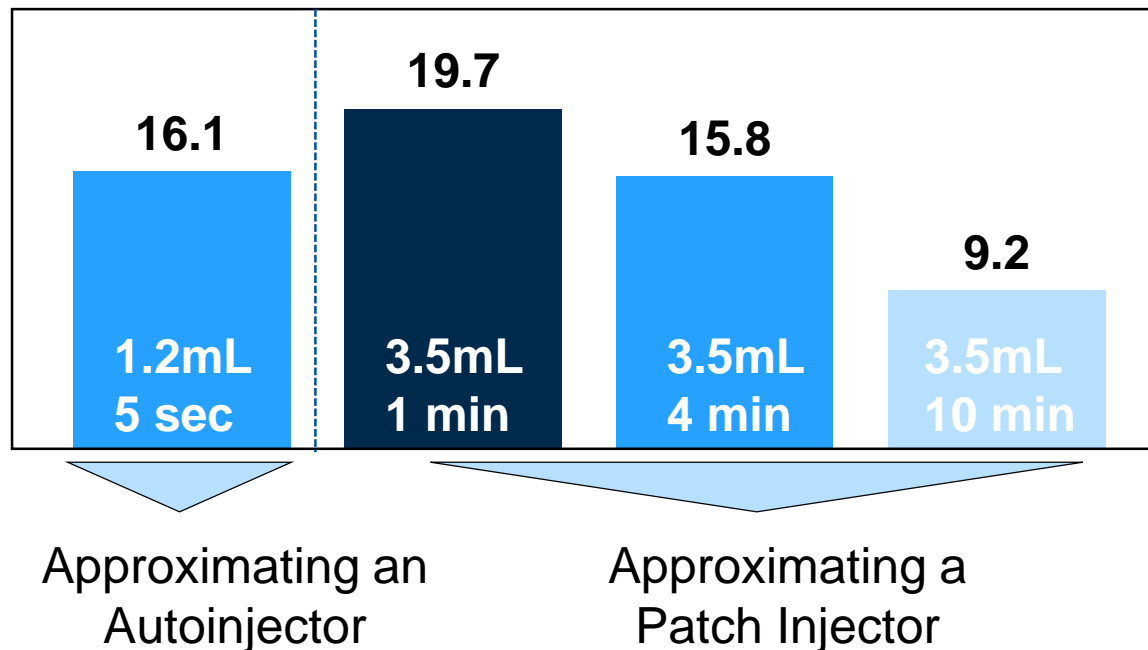
Dose Volume



Pain perception is reduced with lower flow rate

Measure Tolerability of subcutaneous injection of 1.2 mL and 3.5 mL with viscosity of 5cP

- Mean VAS scores: Immediately after administration before removal of needle
- VAS: Visual Analog Scale = measure of perceived pain



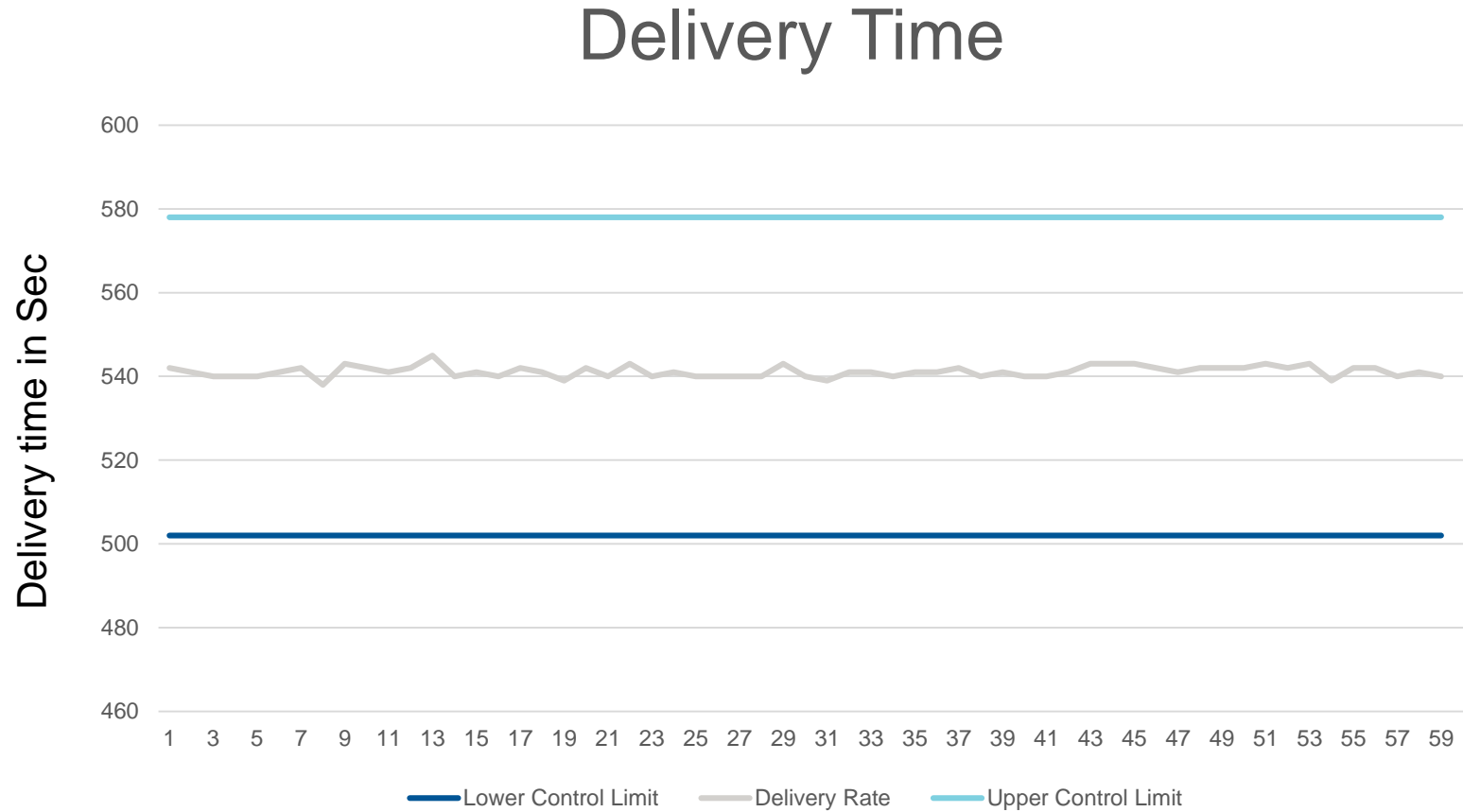
Source:
Dias C et al, Amgen, Tolerability of High-Volume Subcutaneous Injections of a Viscous Placebo Buffer, AAPS, 2015

Injection pain from larger injections can be minimized with a lower flow rate

Wearable On-Body Injectors: Key Considerations

| | Electromechanical (wearable on-body injector) | Mechanical (auto-injector) |
|--------------------|--|--|
| Reliability | <p>Senses end of delivery</p> <p>Injection monitored – can indicate occlusion in the system</p> <p>Alarm indication of malfunction</p> | <p>Audible indication only</p> <p>No monitoring</p> <p>No indication of error</p> |
| Consistency | <p>Delivery time is constant</p> <p>Motor drive system delivers high viscosity drugs</p> <p>Delivery time variability < 1%</p> | <p>High viscosity = longer delivery time</p> <p>Low viscosity = faster delivery times</p> <p>Delivery time variability = Unknown</p> |

Consistency: Electromechanical System



Number of Units

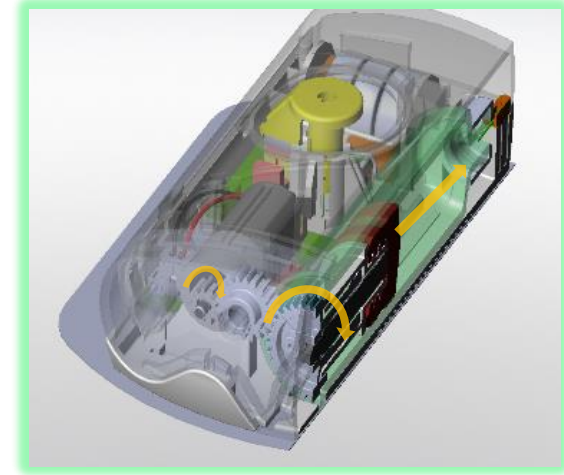
Delivery time is within 1%
No discernable difference to the user

Wearable On-Body Injectors: Key Considerations

| | Electromechanical (wearable on-body injector) | Mechanical (auto-injector) |
|--------------------|--|--|
| Delivery | Audible/visual indicators Low motor noise | Visual only |
| Dose Completion | Repeating audible/visual indicators | Single click |
| Error Handling | Consistent monitoring Visual and audible alarm | Visual monitoring only No indication of error |
| Flexibility | Variable injection time and volume information can be optimized for drug needs Longer delivery times possible | Limited variable delivery and uncontrolled consistency of delivery |

Wearable On-Body Injector Commercialized Example

- Fully integrated delivery system
 - Container – Elastomer – Device
- Electromechanical drive
 - Delivery volume up to 3.7 mL
 - Viscosity tested up to 70cP
- Pre-programmable injection time
- Patient centric design
- Bar code connectivity
- Commercially available for Amgen's single monthly 420 mg dose of Repatha (evolocumab), 3.5mL in 9 Minutes

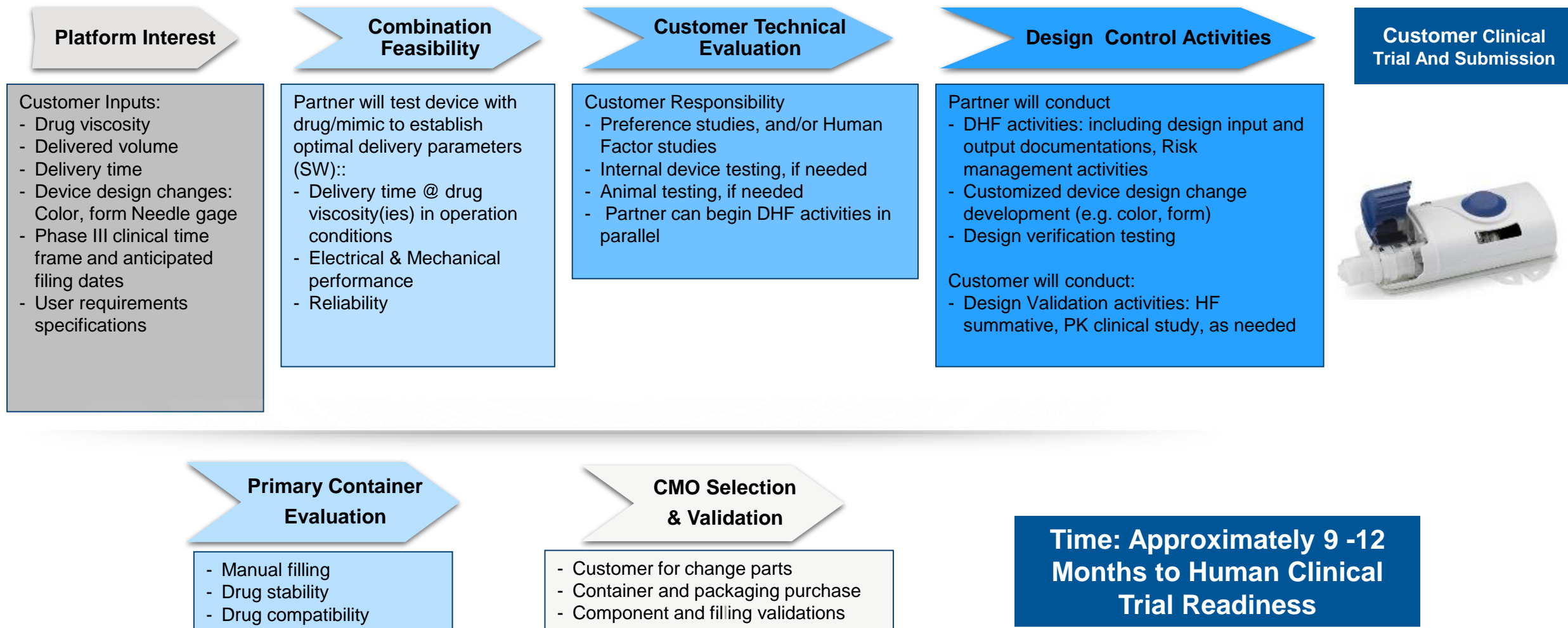


Engineered Polymer Cartridge



- Highly break-resistant primary container
- Tight Dimensional Control during Molding
- Predictable and Consistent gliding forces
- Superior barrier protection for E&L
- Suitable for high-viscosity drugs

Combination Product Development Workflow between Customer and Partner



Evolution of Wearable On-Body Injectors

Market Drivers

Higher Volume
Frequency
Electronics
Pre-Programmable
Patient comfort
Precision
Innovation
Differentiation
Breakage



Improvements to reflect user and customer needs

Better usability
Pre-loaded
Connectivity
Faster Injection
Training system
Range of volumes



- Drug Containment and delivery is becoming more complex especially biologics, due to:
 - More sophisticated and challenging molecules
 - Increasing quality and performance expectations
 - Increased self-injection and transitioning out of a clinical setting
- Effective drug delivery relies on taking an integrated approach
 - Starts with a comprehensive understanding of the patient and their needs
- Collaboration by partners helps optimize success



Thank You
West