



How Can Pharma Benefit from a Well-Defined and Robust Delivery Device Platform?

*PDA Europe
Workshop Drug Delivery Systems
Vienna | 10 November 2017*

*Dr. Thomas Schönknecht
SHL Group*



- World-leading designer, developer and manufacturer of advanced drug delivery systems
- 3,700+ employees worldwide
- R&D in Sweden, USA & Taiwan
- Production in Taiwan
- Final assembly in USA
- 30 combination products launched globally by 2018
- Excellent global supply record for all products
- Multiple platform technologies available for immediate customization



Working with leading biotechnology and pharmaceutical companies, SHL develops advanced drug delivery devices, including disposable and reusable injectors with fixed or variable dosing, high dose accuracy and the ability to accommodate high volumes and high viscosities.



DAI[®]



MOLLY[®]



AMBER[®]



SDI MIX[®] + **NIT**[™]



MADIE[®]



PPI[®]



How Can Pharma Benefit from a Well-Defined and Robust Delivery Device Platform?

OUTLINE

1. Historical trends in parenteral drug packaging
2. Overview of the global injection market
3. Device development program: core elements and timelines
4. Benefits of a platform technology
5. Conclusion



1. HISTORICAL TRENDS



- Ampoules
- Vials
- Disposable syringes
- Infusions



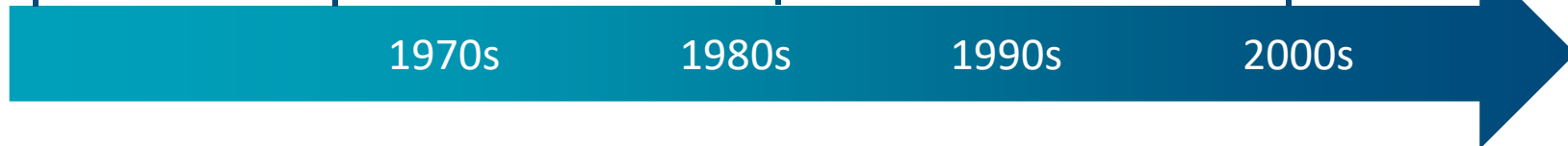
- Prefilled Syringes
 - Vaccines
 - Anticoagulants



- Pen Injectors
(Reusable & Disposable)
 - Insulin
 - Growth hormones
 - Osteoporosis
 - GLP1
 - Interferons



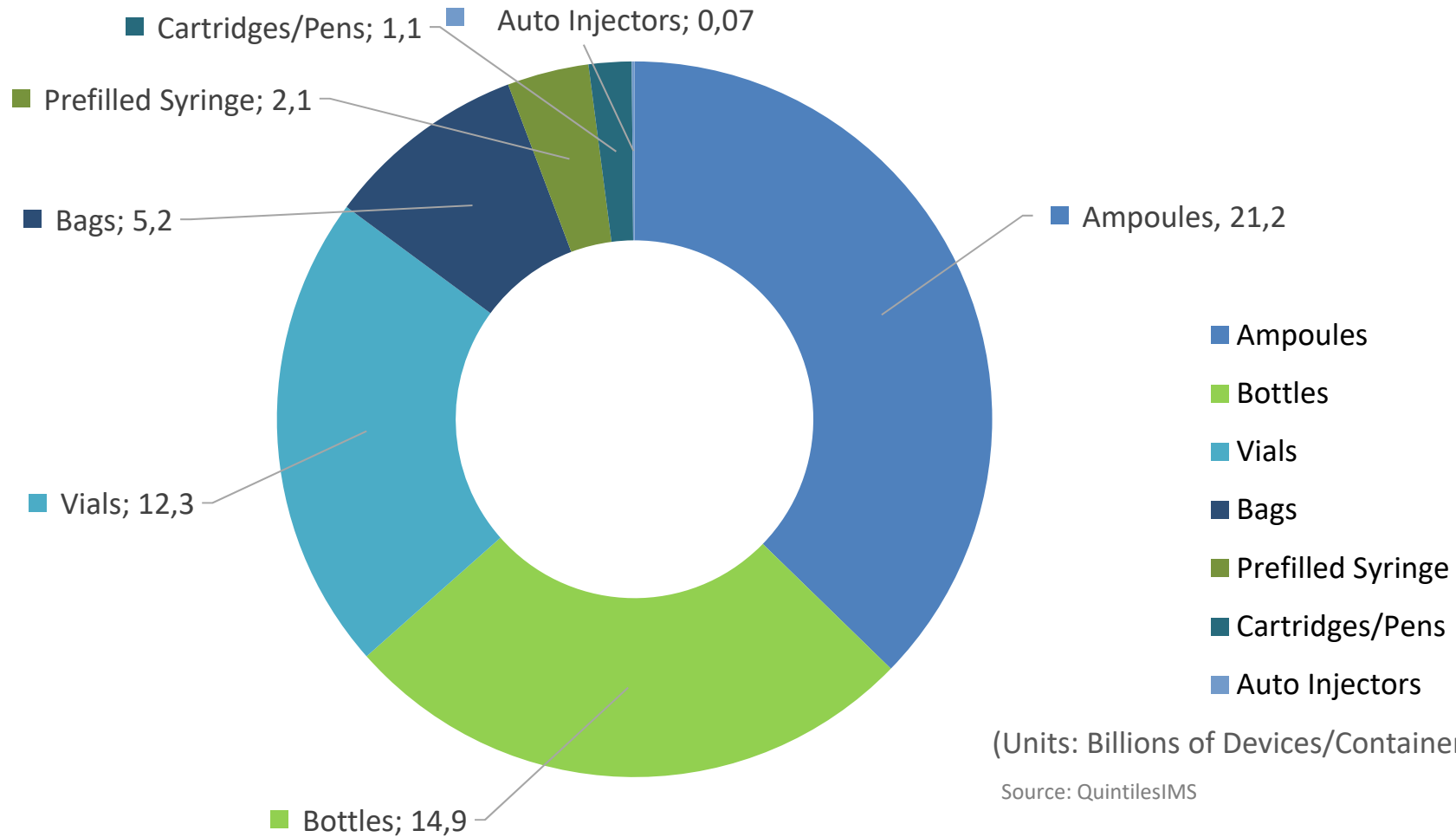
- Auto Injectors
 - Biologics
 - Generics
 - Biosimilars



Ongoing developments in syringes (safety), needles, prefilled syringes, pens, auto injectors, pumps and infusers



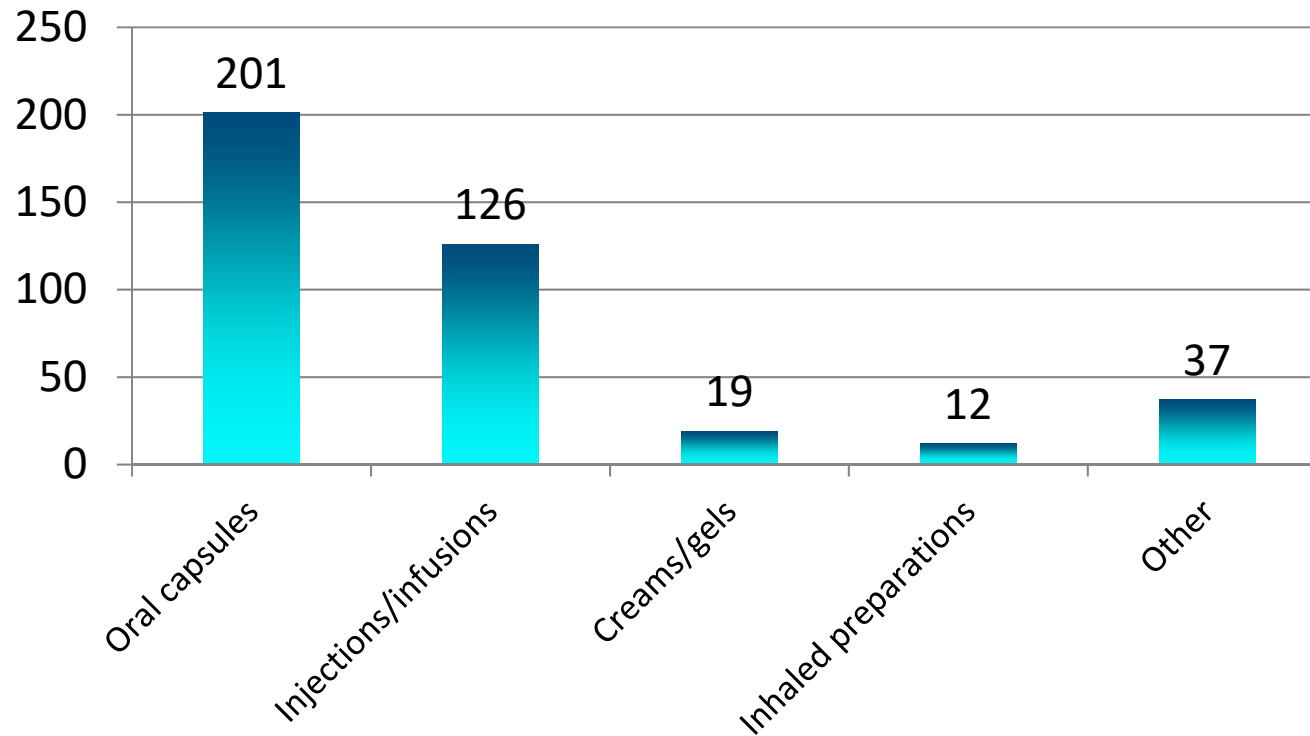
2. GLOBAL INJECTION MARKET OVERVIEW





Growth in the Number of Drugs Approved for Self-Injection

New drug approvals by FDA
Jan 2010 - April 2017

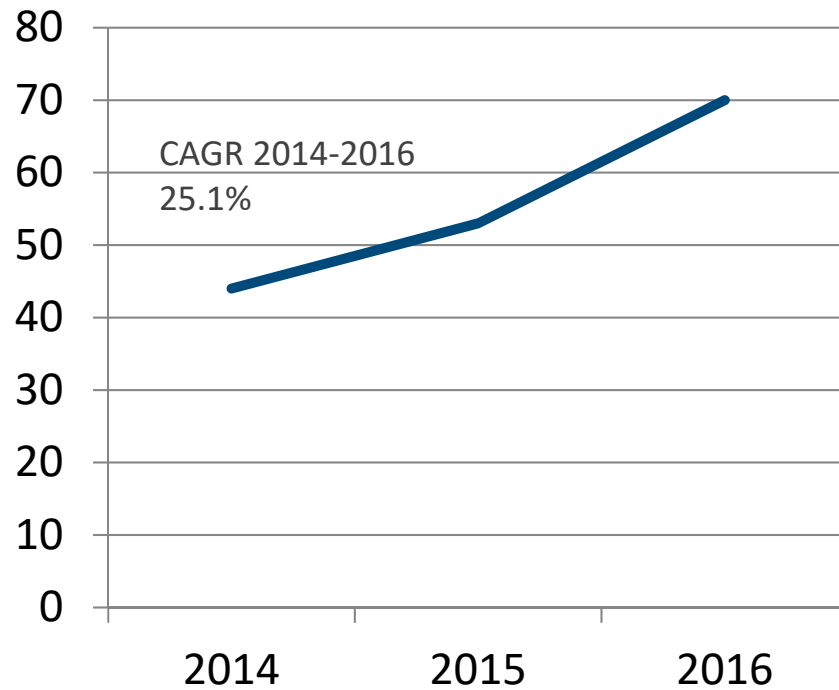


Source: www.centerwatch.com & www.accessdata.fda.gov



Growth in the Number of Drugs Approved for Self-Injection

Global sales of auto injectors
2014-2016



(Unit: Million Pieces)

Source: Quintiles IMS

Of 28 first-time approvals for subcutaneous home injection:

- 6 are in ampoules/vials only
- 22 are with an advanced drug delivery system

Increase in Chronic Diseases

- Home treatment – improves convenience
- Self injection – enhanced safety reduces risk of error (e.g., permanently hidden needle)
- Patient-centric devices – intuitive and easy to use
- Added features – reminders, apps, connectivity and others

Emergence of Biologics

- Injectables – unit dose
- Expensive treatments – premium products
- Subcutaneous injection – offers right injection depth and technique
- Infrequent injection – minimal training, easy to use

Spiraling Healthcare Costs

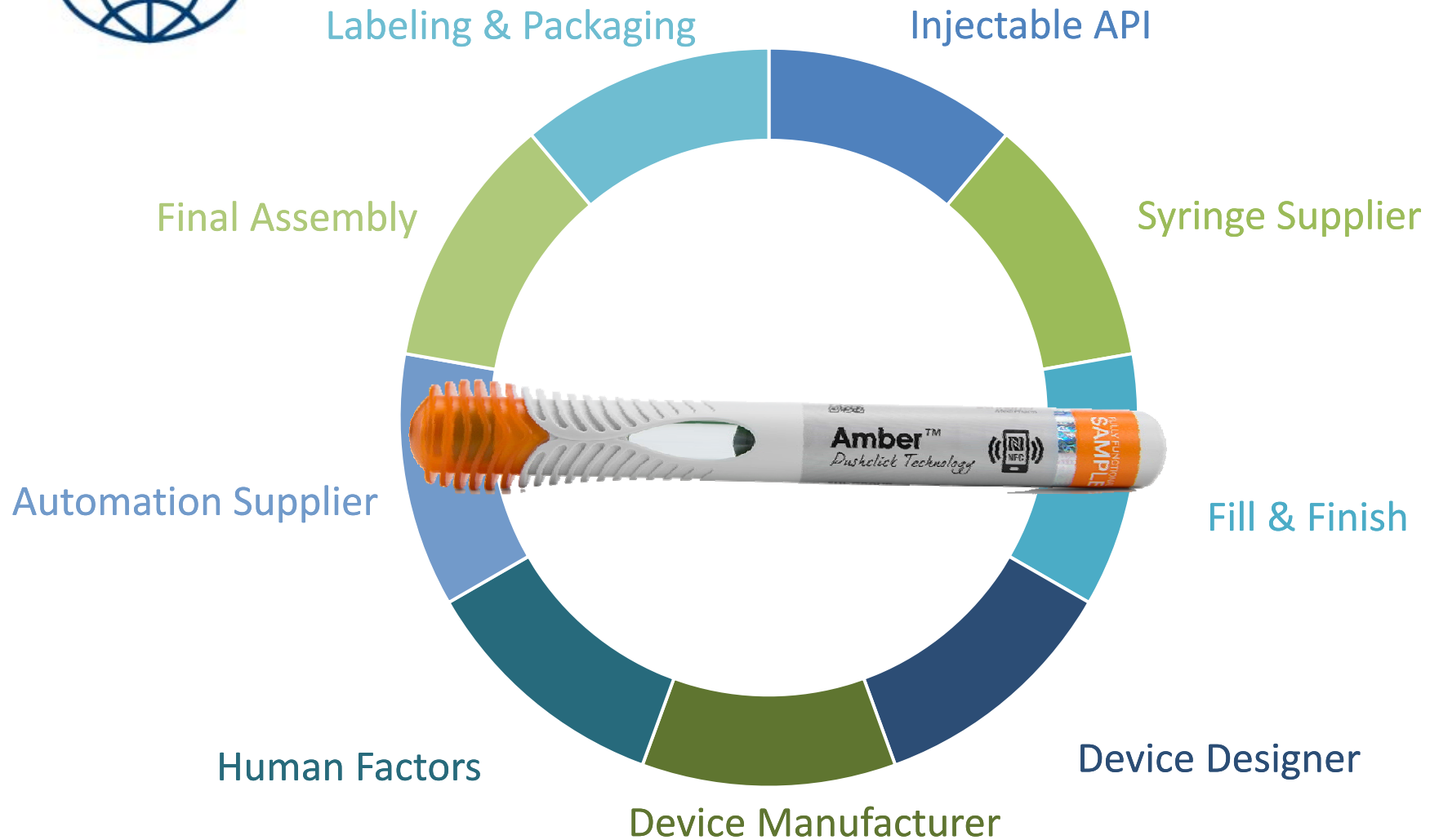
- Avoid errors and waste – no drug transfer
- Reduced drug overfill - minimizes dead volume
- Pay for performance – help achieve compliance and adherence
- Reduced costs – avoid hospital and avoid HCP calling on patient



3. THE DEVICE DEVELOPMENT PROGRAM



9 Core Elements of a Device Program



Regulatory strategy need to be defined early on

Initiation

Development Time

Launch

Development programs have multiple stages/phases:

- Design definition, URS
- Design & development
- Engineering
- HF studies (formative, summative)
- Stability
- Validation/verification
- Filing
- Commercialization



Changing regulatory expectations increases the workload/time to market



Realities of the Biopharma Industry

- Works with short timelines
- Faces resource reduction
- Has to manage on a budget
- Needs to minimize risk
- Has to consider the complete supply chain
- Needs to follow proven regulatory paths, avoiding the unknown
- Finding proven track record of device design & manufacturing is essential
- Does not want to risk the sales of the drug with something new and unproven
- Has to cover robustness of product and manufacturing processes

I have a drug delivery device program that needs to be in the clinical phase within the next 12 months.



Device project manager
at a pharmaceutical company



Preconfigured device program
Robust and simplified mechanisms
Non-customized design

Bespoke industrial design
Proven robust mechanism

Platforms can address the core elements of device development

A compact, easy-to-use auto injector with needle cover activation

- First “preconfigured” product
- Disposable, single-dose auto injector
- Simplified 2-step operation
- Ultra-compact design
- Supports FNS/RNS syringes with volumes from 1.0mL long to 2.25mL
- Automatic needle shielding
- Additional features upon request:
 - End-of-dose signal, feedback signal
 - Connectivity features
 - Tamper evidence





4. BENEFITS OF A PLATFORM TECHNOLOGY

Customers might not need to invest in:

- Tool sets
- Assembly equipment for sub-assemblies
- Testing equipment
- Final assembly equipment (e.g., utilizing SHL Pharma's final assembly services)



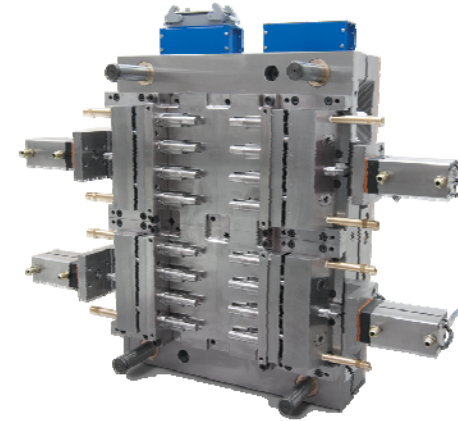
**Designed for large-scale production
Fast clinical sample availability**



Shorter timelines, faster time to markets, lower project cost

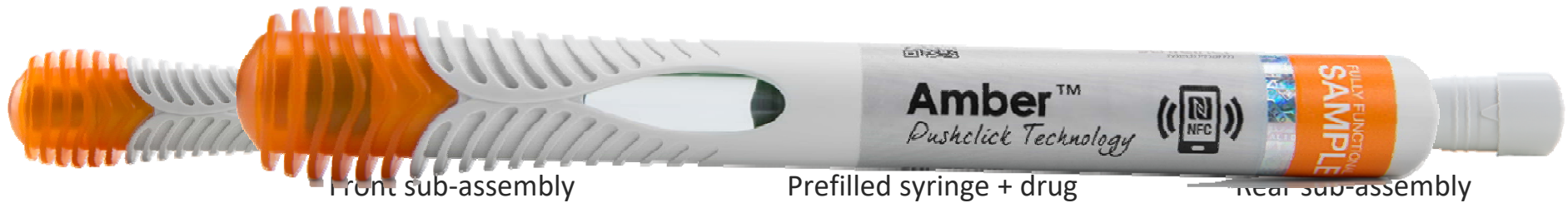


- Customer investment is be required
- A robust, universal platform can be established based on:
 - Known patent position
 - Proven technology
- Company branding can be created
- Differentiation from competition for originator products
- Design for large scale manufacturing
- Allows for easier scalability
- Development time is shorter for follow-up projects



Long-term savings on investments and development time

Container Adaptation: a Big Challenge to Be Mastered



Prefilled auto injector

The first step in any drug delivery program: define your container

Folie 21

TS2

Elements should appear on click coming from me and not fly in automatically, please change

Thomas Schönknecht; 03.11.2017

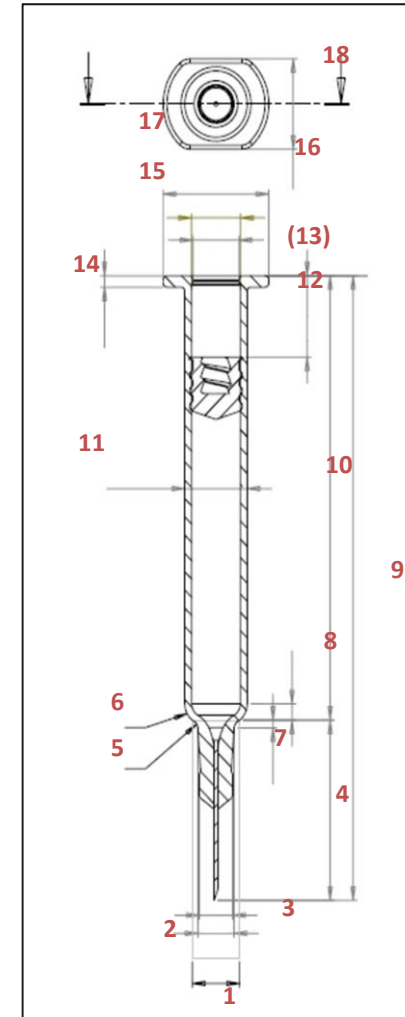
MOU3

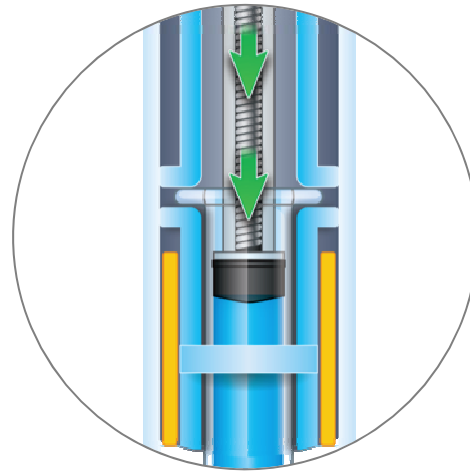
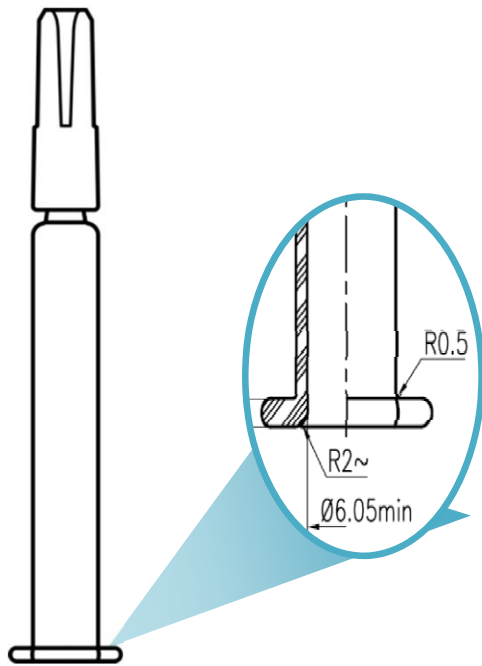
Done

Jackie Su; 03.11.2017

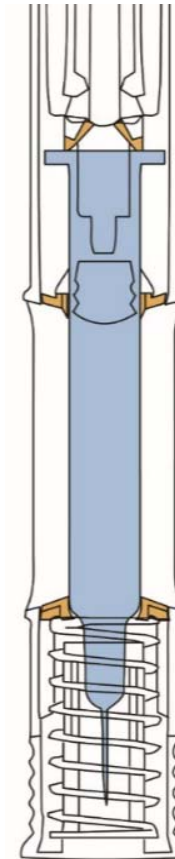
Syringe specifications:

- Out of these 18 dimensions, 9 are normally without specifications
- Performance and physical strength are other weak areas
- The good news is new glass syringes with more specifications have recently been launched!





Flange stability can be critical to the functionality of the system and is sometimes submitted to high mechanical stress



Finger flange
back end shape

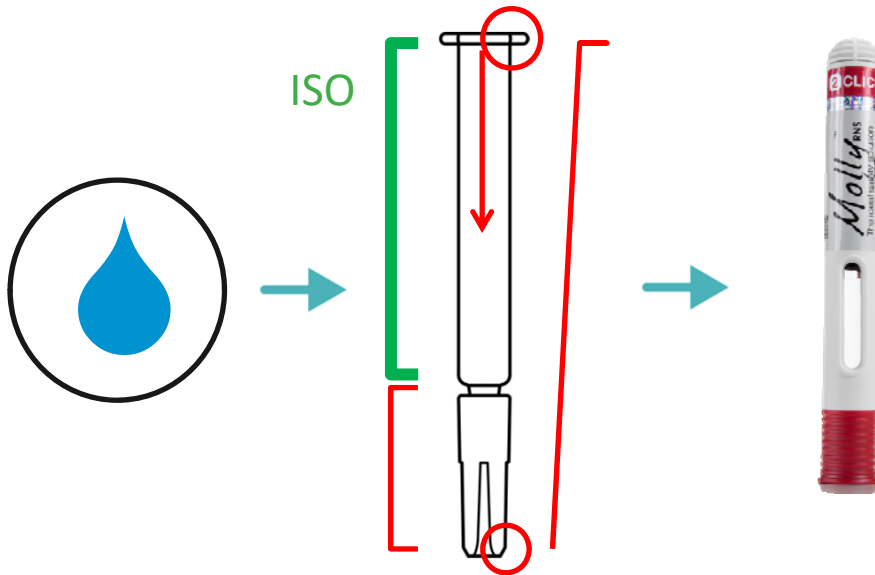
Cylindrical body
outer diameter

Shoulder area
outer shape

Flange stability and geometry are a function of size & forming control



ISO 11040: Setting the Path for Prefilled Syringes



Manual Injection

Easy to manage
Fewer parameters to check

Auto Injection

More parameters to manage
More experience required

Prefilled Syringe User Requirements for Biotechnology Applications

Technical Report No. 73

ISBN: 978-0-939459-82-7
© 2015 Parenteral Drug Association, Inc.
All rights reserved.



Summarizes the need for auto injectors

Folie 24

TS3

Elements should come in on click controlled by me and not automatically, please change

Thomas Schönknecht; 03.11.2017

MOU4

Done

Jackie Su; 03.11.2017

- Check for process capability data
- New biotech PFS are being offered from a number of suppliers
- Tighter dimensional and process controls (siliconization) support the needs of device manufacturers
- Plastic/polymer PFS solutions address common glass issues



Define/qualify your platform container (1.0mL long; 2.25mL)

- Human factors studies are mandatory for regulatory submissions
- Devices should be introduced at early stages
 - Define your design features
 - Analyze your target patient group needs
 - Try to establish a multi-use compatible design
 - Create a company branding
- Confirm usability early in formative studies



Win time based on existing “platform device designs”



Medical Devices: Evidence and Research

Dovepress

open access to scientific and medical research

Open Access Full Text Article

ORIGINAL RESEARCH

Human factors validation study of 3 mg sumatriptan autoinjector, for migraine patients

This article was published in the following Dove Press journal:
Medical Devices: Evidence and Research
30 May 2016
[Number of times this article has been viewed](#)

Elimor Brand-Schieber¹
Sagar Munjal¹
Rajesh Kumar¹
Anthony D Andre²
Will Valladao²
Margarita Ramirez²

¹Dr. Reddy's Laboratories Inc., Princeton, NJ, ²Interface Analysis Associates, Saratoga, CA, USA

Background: Migraine pain relief is reported by more than 50% of patients who receive low dose (3 mg) of sumatriptan. Currently, there is no two-step autoinjector of low-dose sumatriptan available on the market for acute migraine treatment. To fulfill this need, a fully assembled, single-dose, subcutaneous autoinjector (sumatriptan 3 mg; product-code DFN-11) was developed. The device allows for injection with a simple two-step, push-to-inject process and provides feedback of the injection activation, progress, and completion.

Objective: To determine if DFN-11 autoinjector can be used correctly and safely by migraine patients.

Methods and participants: A human factors validation study was conducted with 45 migraine patients (30 oral-only medications users; 15 injectable sumatriptan users) who performed one unaided simulated injection. Two days prior, half the oral participants were briefly trained. All others were only given the device to inspect and written instructions to review. No injections were performed during the initial session. All participants received written instructions at the injection session.

Results: All participants (45/45; 100%) performed the injection without any errors. Objective measures included device removal from packaging, cap removal, expiration date check, inspection of fluid in window, identification of allowable injection site, proper device positioning, dose confirmation, and device disposal. All participants (45/45; 100%) reported no

Source: Dove Press

Molly, a globally launched device supported by human factors studies



Zembrace SYMTOUCH[®]
(sumatriptan injection)



Benepali[®]
Etanercept



NORDIMET[®]
methotrexate

Successful preconfigured platform drug delivery offerings

Source: Promius Pharma/Biogen/Nordic Pharma

- Global regulations, standards and guidance documents are embedded into device platform technologies:
 - ISO11608 requirements
 - FDA/EMA Guidance
- Utilize your device development partners' experience to increase robustness of filing documentation



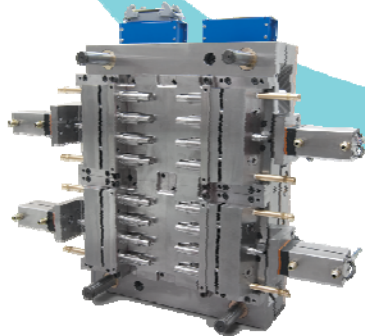


5. CONCLUSION



Control your costs by optimizing your investments

Engineering/molding



Assembly



Shorten time line by using proven patented technology

Accelerated development timelines:

- Known technology and patent landscape
- Design & development and engineering
- Fast access to formative study data
- Shorter timeframe to clinical & summative studies
- Shorter time to market

Cost optimization:

- Reduced investment using preconfigured platform
- Clear investment planning in case of company-specific platform
- Scalability

Clear regulatory path:

- Utilizing established knowledge internally and at agencies

Creating company branding



Source: Roche

Leveraging platform benefits requires an experienced development partner



ACKNOWLEDGEMENTS

Mats Persson, Frank Isaksson,
Nick Heaton, Rasmus Renstad,
Bruno Reuter, Mike McGowan