

2022 PDA Annual Meeting **EXHIBIT AND SPONSORSHIP PACKAGES** *Branding, Networking, and Lead Generation Opportunities*



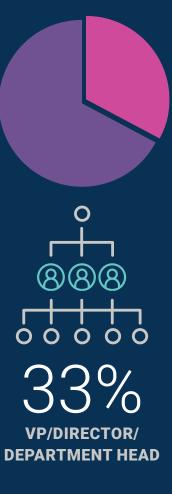
EXHIBITION: 4-6 APRIL #PDAannual





ATTENDANCE BY JOB TITLES:





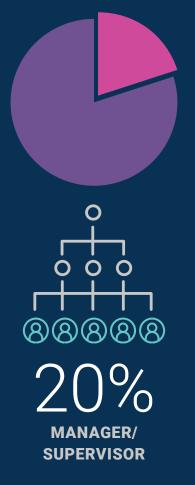




EXHIBIT PACKAGE

\$6,195

Includes the following deliverables as well as a presence on the event app

Booth Package Components:



- 10' x10' Booth
- (Corner Booth
 @ an additional
 \$200)



Registrations

- 1 Complimentary
 Full Conference
 Pass
- 2 Complimentary Exhibit Only Passes
- GDPR-Approved
 Attendee List
 (Name, Title, Company, Location)

PDA
2022 PDA
ANNUAL MEETING
EXHIBITOR BUYER'S GUIDE

Event Buyer's Guide

- Company Description Listing (50 words max)
- Company Contact
 Information
- Category Index/ Search

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Mobile App

- Company
 Description Listing
- Company Contact
 Information

Includes the following deliverables as well as a presence on the event app and PDA Website

DIAMOND SPONSORSHIP DELIVERABLES \$40,000 (EXCLUSIVE)

Diamond Sponsorship Components:



10'

Official Sponsor of the Conference App (Splash Page Opening, tile on app)



• 10'x 10' Booth

- I Complimentary Full **Conference Pass**
- 2 Complimentary Exhibit **Only Passes**



Additional Registrations

- Generation 3 Additional Complimentary **Full Conference Passes**
- 2 Additional Complimentary **Exhibit Only Passes**
- 10% discount on additional **Full Conference Passes**



Tech Talk Opportunity

- 10-minute presentation during lunch or break in Exhibit Hall • Tech Talk description included
- in the event Buyer's Guide



Event Buyer's Guide PDF

- Company listing
- Company Categories
- Full Page Ad



Onsite Visibility

- 60-Second Commercial Video
- (MP4 file) Due 15 Jan. 2022 Company logo on the event signage
- Prominent recognition on the Opening Plenary Session Slides



PDA Website Recognition on Conference Page

Company Logo Recognition as a Diamond Sponsor



Email Feature

- I Complimentary
- Pre-Conference and 1 Complimentary Post-Conference Dedicated Email to Attendees
- Company Logo Recognition on Emails Promoting the Conference







Includes the following deliverables as well as a presence on the event app and PDA Website

PLATINUM SPONSORSHIP DELIVERABLES

Platinum Sponsorship Components:

Exhibit Package

- 10'x 10' Booth
- 1 Complimentary Full Conference Pass
- 2 Complimentary Exhibit Only Passes

Additional Registrations

- 2 Additional Complimentary Full Conference Passes
- I Additional Complimentary Exhibit **Only Pass**
- 10% discount on additional Full Conference Passes

Tech Talk Opportunity

- 10-minute presentation during lunch or break in Exhibit Hall
- Tech Talk description included in the event Buyer's Guide

Event Buyer's Guide PDF

- Company listing
- **Company Categories**
- Full Page Ad

Onsite Visibility

- 45-Second Commercial Video (MP4 file) - Due 15 Jan. 2022
- Company logo on the event signage
- Prominent recognition on the **Opening Plenary Session Slides**

PDA Website Recognition on Conference Page

Company Logo Recognition as a Platinum Sponsor

Email Feature

- 1 Complimentary Pre-Conference **Dedicated Email**
- to Attendees
- Company Logo Recognition on **Emails Promoting the Conference**

PLATINUM SPONSOR 1 \$35,000 (EXCLUSIVE)

- Everything listed under Platinum Sponsorship Components
- Official Sponsor of the Wireless Internet Service
- Login Password Company Name
- Login Splash Page Recognition

PLATINUM SPONSOR 2 \$35,000 (EXCLUSIVE)

- Everything listed under Platinum Sponsorship Components
- Official Sponsor of the Conference Lanyards

PLATINUM SPONSOR 3 \$35,000 (EXCLUSIVE)

- Everything listed under Platinum Sponsorship Components
- Official Sponsor of the Conference Hotel Key Cards

PLATINUM SPONSOR 4 \$35,000 (EXCLUSIVE)

- Everything listed under Platinum Sponsorship Components
- Official Sponsor of the Conference Tote Bag

Includes the following deliverables as well as a presence on the event app and PDA Website

GOLD SPONSORSHIP DELIVERABLES

Gold Sponsorship Components:

Exhibit Package

- 10'x 10' Booth
- 1 Full Complimentary Conference Pass
- 2 Exhibit Only Complimentary Passes

Additional Registrations

- 1 Additional Complimentary Full Conference Pass
- 1 Additional Complimentary Exhibit Hall Pass
- 10% discount on additional Full Conference Passes

Tech Talk Opportunity

- 10-minute presentation during lunch or break in Exhibit Hall
- Tech Talk description included in the event Buyer's Guide

Event Buyer's Guide PDF

- Company listing
- Company Categories
- Half Page Ad

Onsite Visibility

- 30-Second Commercial Video (MP4 file) – Due 15 Jan. 2022
- Company logo on the event signage
- Prominent recognition on the Opening Plenary Session Slides

PDA Website Recognition on Conference Page

 Company Logo Recognition as a Gold Sponsor

Email Feature

- 1 Complimentary Post-Conference Dedicated Email
- to Attendees
- Company Logo Recognition on Emails Promoting the Conference

GOLD SPONSOR 1 \$30,000 (EXCLUSIVE)

- Everything listed under Gold Sponsorship Components
- Official Sponsor of the Conference Pen

GOLD SPONSOR 2 \$30,000 (EXCLUSIVE)

- Everything listed under Gold Sponsorship Components
- Official Sponsor of the Conference Note Pad

GOLD SPONSOR 3 \$30,000

- Everything listed under Gold Sponsorship Components
- Official Sponsor of Lunch First Day

GOLD SPONSOR 4 \$30,000

- Everything listed under Gold Sponsorship Components
- Official Sponsor of Lunch Second Day

GOLD SPONSOR 5 \$30,000

- Everything listed under Gold Sponsorship Components
- Official Sponsor of Networking Reception

Includes the following deliverables as well as a presence on the event app and PDA Website

SILVER SPONSORSHIP DELIVERABLES

Silver Sponsorship Components:

Exhibit Package

- 10'x 10' Booth
- 1 Complimentary Full Conference Pass
- 2 Complimentary Exhibit Only Passes

Additional Registrations

- 1 Additional Complimentary Exhibit Only Pass
- 10% discount on additional Full
 Conference Passes

Tech Talk Opportunity

- 10-minute presentation during lunch or break in Exhibit Hall
- Tech Talk description included in the event Buyer's Guide

Event Buyer's Guide PDF

- Company listing
- Company Categories
- Half Page Ad

Onsite Visibility

- 15-Second Commercial Video (MP4 file) – **Due 15 Jan. 2022**
- Company logo on the event signage
- Prominent recognition on the Opening Plenary Session Slides

PDA Website Recognition on Conference Page

Company Logo Recognition as a Silver Sponsor

Email Feature

 Company Logo Recognition on Emails Promoting the Conference

SILVER SPONSOR 1 \$25,000

Everything listed under Silver Sponsorship Components
 Official Sponsor of Hand Sanitizer Stations

SILVER SPONSOR 2 \$25,000

Everything listed under Silver Sponsorship Components
 Official Sponsor of Refreshment Break Day 1

SILVER SPONSOR 3 \$25,000

- Everything listed under Silver Sponsorship Components
- Official Sponsor of Refreshment Break Day 2

SILVER SPONSOR 3 \$25,000

- Everything listed under Silver Sponsorship Components
- Official Sponsor of Mobile Device Charging Stations



Includes the following deliverables as well as a presence on the event app and PDA Website

BRONZE SPONSORSHIP DELIVERABLES \$20,000

Bronze Sponsorship Components:

Exhibit Package

- 10'x 10' Booth
- 1 Complimentary Full Conference Pass
- 2 Complimentary Exhibit Only Passes

Registration Discount

• 10% discount on additional Full **Conference Passes**

Tech Talk Opportunity

- 10-minute presentation during lunch or break in Exhibit Hall
- Tech Talk description included in the event Buyer's Guide

Event Buyer's Guide PDF

- Company listing
- Company Categories

Onsite Visibility

- Company logo on the event signage
- Prominent recognition on the **Opening Plenary Session Slides**

PDA Website Recognition on Conference Page

 Company Logo Recognition as a **Bronze Sponsor**

Email Feature

Company Logo Recognition on **Emails Promoting the Conference**

À LA CARTE ITEMS

Company Logo on Conference Website \$800

Registration Access Upgrade

Discount on Additional Full Conference Passes - Save on all Conference Rate Tiers 10%

Group Registration Discount -Buy 3 Full Conference Passes at the regular rate and get the 4th free Save from \$1,800 - \$2,500

Pre-Conference HTML Email to Conference Attendees \$3,500

Post-Conference HTML Email to Conference Attendees \$3,500

Posts on PDA's LinkedIn or Twitter \$2,500 each

Event Buyer's Guide Ads

Full Page Ad in Event Buyer's Guide Directory \$3,500

Half Page Ad in Event Buyer's Guide Directory **\$2,500**

Other Items

Passport Raffle \$1,000

Door Drops \$3,500 plus room delivery charge

Insert in Conference Tote Bag \$3,500

Seat Drop \$4,500 during plenary session (limit 2 availability)

Tech Talk Opportunity \$3,500 **10 Minute Presentation**

Podium Time in the Exhibit Hall during lunch or break

PDA provides monitor, microphone, and speaker

Includes 1 Full Conference Pass for presenter NEW

FEATURES

- Featured in Event Buyer's Guide Directory PDF
- Tech Talk Information in Agenda
- Tech Talk Information on Signage
- Choose from available time slots

Final Program Ad

Specifications (if applicable according to your sponsorship contract)

Full Page:

Trim Size: 8.5 x 11 Bleed Size: 8.75 x 11.25 Live Area: 7.75 x 10.25

Horizontal Half Page: Trim Size: 7 x 4.75

Vertical Half Page: Trim Size: 3.375 x 8.875

High res PDF is required.

Artwork for Final Program Ad is due on 4 February 2022.

SPONSORSHIP PACKAGES AT-A-GLANCE

DELIVERABLES	DIAMOND	PLATINUMA	PLATINUMA	PLATINUMA	PLATINUMA	Gold ₁	GOLD 2	GOLD 3	Gold 4	GOLD 5	SILVER 1	SILVER 2	SILVER3	SILVER a	BRONZE
Official Sponsor of the Conference App (Splash Page Opening, tile on app)	•														
Official Sponsor of the Wireless Internet Service		•													
Official Sponsor of the Conference Lanyards			•												
Official Sponsor of the Conference Hotel Key Cards				•											
Official Sponsor of the Conference Tote Bag					•										
Official Sponsor of the Conference Pen						•									
Official Sponsor of the Conference Note Pad							•								
Official Sponsor of Lunch – First Day								•							
Official Sponsor of Lunch – Second Day									•						
Official Sponsor of Monday Evening Reception										•					
Official Co-Sponsor of Hand Sanitizer Stations											•				
Official Sponsor of Refreshment Break Day 1												•			
Official Sponsor of Refreshment Break Day 2													•		
Official Sponsor of Mobile Device Charging Stations														•	
Visibility Sponsor															•
DELIVERABLES:															
Tech Talk	•	•	•	•	•	•	•	•	•	•	•	٠	•	•	٠
Exhibit Package – 10'X10' Booth	•	٠	•	•	٠	•	•	٠	•	٠	•	•	•	٠	٠
Registrations 1 Full Conference Pass and 2 Exhibit Hall Only Pass	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
 Additional Registrations 3 Additional Full Conference Passes and 2 Additional Exhibit Hall Only Passes 2 Additional Full Conference Passes and 1 Additional Exhibit Hall Only Pass 1 Additional Full Conference Pass and 1 Additional Exhibit Hall Only Pass 1 Additional Full Conference Pass and 1 Additional Exhibit Hall Only Pass 1 Additional Exhibit Only Pass 	•	•	•	•	•	•	•	•	•	•	•	•	•	•	
Registration Discount – Full Conference Passes 10% Discount	•	٠	٠	•	٠	•	•	•	•	•	٠	٠	٠	•	•
Event Buyer's Guide PDF – Listing with Category Index	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Full Page Ad in Event Buyer's Guide	•	•	•	•	•										
Half Page Ad in Event Buyer's Guide						٠	•	•	•	•	•	•	•	•	
PDA App Recognition	•	•	•	•	•	•	•	•	•	•	•	•	•	•	٠
Onsite Visibility – Entrance Unit Recognition	•	•	•	•	٠	•	•	•	•	•	•	•	•	•	٠
Video Commercial (MP4 due 15 Jan. 2022)	60 secs	45 secs	45 secs	45 secs	45 secs	30 secs	30 secs	30 secs	30 secs	30 secs	15 secs	15 secs	15 secs	15 secs	
Email Feature Pre- and Post-HTML email blast 	•	•	•	•	•	•	•	•	•	•					
 Pre-HTML email blast Post- HTML email blast 															



(Includes 4 Full Conference	R \$40,000 (EXCLUSIVE) Passes and 4 Exhibit Only Pas	 À LA CARTE OPTIONS: Pre-Conference HTML Email to Conference Attendees \$3,500 Post-Conference HTML Email to Conference Attendees \$3,500 Posts on PDA's LinkedIn or Twitter 						
PLATINUM SPONSO	RSHIPS				\$2,500 each			
PLATINUM SPONSOR 1 \$35,000 (EXCLUSIVE)	□ PLATINUM SPONSOR 2 \$35,000 (EXCLUSIVE)	PLATINUM SPONSOR 3 \$35,000 (EXCLUSIVE)	□ PLATINUM SPONSOR 4 \$35,000 (EXCLUSIVE)		REGISTRATION ACCESS UPGRADE 10% Discount on Additional Full Access Passes – save on all			
(Includes 3 Full Conference	e Passes and 3 Exhibit Only Pas	sses.)			Conference Rate Tiers Group Registration Rate			
GOLD SPONSORSH					(Buy 3 full access passes at the standard rate and get 4th Free) – Save from \$1,800 – \$2,500!			
GOLD SPONSOR 1 \$30,000 (EXCLUSIVE) (Includes 2 Full Conference	GOLD SPONSOR 2 \$30,000 (EXCLUSIVE) Passes and 3 Exhibit Only Pas	Gold Sponsor 3 \$30,000	□ gold sponsor 4 \$30,000	□ gold sponsor 5 \$30,000	OTHER ITEMS □ Passport Raffle \$1,000 □ Door Drop \$3,500 plus room delivery charges			
SILVER SPONSORS	HIPS				□ Seat Drop \$4,500 (materials to arrive 30 days before the conference)			
Silver sponsor 1Silver sponsor 2Silver sponsor 3Silver sponsor 4\$25,000\$25,000\$25,000\$25,000					 Tote Bag Insert \$3,500 Tech Talk Opportunity \$3,500 (10 Minute Presentation during lunch in the Exhibit Hall) 			
(Includes 1 Full Conference	Pass and 3 Exhibit Only Passe	EVENT BUYER'S GUIDE						
BRONZE SPONSOR BRONZE SPONSOR (Includes 1 Full Conference	 Full Page Ad in Event Buyer's Guide Directory \$3,500 Half Page Ad in Event Buyer's Guide Directory \$2,500 							
Contact Information: Be *REQUIRED FIELDS	ooth Administrator will rece	ive all show corresponden	ce. Payment: Amount Ren	, ,	UVISA D MasterCard D AMEX			

Booth Administrator

* Name		
* Job Title		
* Company		
* Company Address		
* City/State/Zip Code		
* Email	* Business Phone	
Signature	Date	

The person signing this document represents the exhibitor company and acknowledges that they have read and agree to abide by the rules and regulations of this Contract. (see attached)

Name (exactly as it appears on card)	
Credit Card Number	Exp. Date
Signature	
Billing address (if different from left)	
City/State/Zip Code	

Your consent is important. We manage your personal data responsibly. RESPONSE REQUIRED – By checking the box below, I consent to:

My contact information (name, company, job title, city, state, country) being included in the attendee list distributed at the event. My contact information being shared with Exhibitors/ Sponsors. PDA recording me and using those recordings in future PDA promotional and marketing materials. PDA sending me promotional information via email. PDA sending me promotional information via post.



2022 PDA ANNUAL MEETING SPONSOR RULES AND REGULATIONS EXHIBITION: 4-6 APRIL

CONFIRMATION OF PASSES INCLUDED WITH EXHIBIT PACKAGE:

Please allow one week for receipt of confirmation. We must receive your names by **8 MARCH 2022**. Badges can be picked up on site on 4 April at the registration counter.

FULL CONFERENCE INCLUDED WITH THE EXHIBIT PACKAGE:

The Full Conference Pass allows access to the plenary/concurrent sessions, access to the Exhibit Hall, posters, and tech talks. Badges can be picked up on site on 4 April at the registration counter.

CONFIRMATION OF ADDITIONAL FULL CONFERENCE PASSES:

An email confirmation will be sent once payment is received. You must have this written confirmation to be considered enrolled in a PDA event. Please allow one week for receipt of confirmation email.

SUBSTITUTIONS ON FULL CONFERENCE AND WITH THE EXHIBIT PACKAGE:

Substitutions can be made in writing before 8 MARCH 2022. Substitutions on additional Full Conference Badges: If you are unable to attend, substitutions can be made at any time before 8 MARCH 2022 with no change fee.

REFUNDS ON ADDITIONAL FULL CONFERENCE AND ADDITIONAL EXHIBIT HALL PASSES:

Refund requests must be in writing and faxed to +1 (301) 986-1093. (Emails and phone messages are not accepted). Refunds for Conference: If your written request is received on or before **8 MARCH 2022**, you will receive a full refund minus a \$200 processing fee. After that time, no refunds or credit requests will be approved. PDA reserves the right to modify the material or speakers/instructors without notice or to cancel an event. If an event must be canceled, registrants will be notified by PDA in writing as soon as possible and will receive a full refund. PDA will not be responsible for penalties or other costs incurred due to cancellation. For more details, contact PDA at registration@pda.org or +1 (301) 656-5900.

REPRESENTATIVE'S PERSONAL DATA: I warrant

and represent that I have all necessary authority and, if necessary, the consent of, the Sponsor's representative to provide the representative's personal information in connection with the formation and performance of this contract. The processing of the representative's personal data will be subject to the event's Privacy Notice: *pda.org/event-privacy-notice*, original privacy policy: *pda.org/privacy-policy*

ATTENDEE LIST:

- a. Attendee List. The Sponsor shall not use any personal information, including names, email addresses, mailing addresses, or any other information obtained from the event's attendee list circulated among or otherwise generally made available to the event's attendees (the "Attendee List") for any purpose. Notwithstanding the foregoing, in the event the Sponsor's representative is registered as an attendee to the event, the representative may use the Attendee List solely for his or her personal networking purposes.
- **b. Marketing List.** PDA may provide the Sponsor with a list of a subset of attendees, other than the general Attendee List, which shall include the contact information of such individuals who have consented to PDA sharing their personal information with the event sponsor for the sponsor's own marketing purposes (the "Marketing List"). The Sponsor shall not, and warrants and represents that it shall not, share or disclose the Marketing List to any third party unless such sharing or disclosure is solely for purposes (the Exhibitor's service providers).

All prices in U.S. dollars.

Please note: In order to receive the prevailing registration rate, your registration(s) must be received by PDA by 17:00 EDT (UTC -4) on or before the date noted.



2022 PDA ANNUAL MEETING SPONSOR RULES AND REGULATIONS (CONTINUED) EXHIBITION: 4-6 APRIL

ATTENDEE DATA – EEA: *pda.org/escc*

- **a. EEA Individuals.** This section pertains only to the extent of the sharing by PDA with the Sponsor of personal data of individuals located in the European Economic Area (EEA) ("Data Subjects").
- b. Data Protection Laws. Exhibitor acknowledges and agrees that, in connection with the Exhibitor Contract, it may receive personal data of individuals located in the European Economic Area (EEA) and such data may be subject to certain data protection laws, including the EU General Data Protection Regulation (GDPR), the EU Privacy Directive as may be replaced by the EU Privacy Regulation, and the corresponding implementing national laws (collectively, the "EU Data Protection Laws"). The Exhibitor warrants and represents that it will comply with all data protection requirements under the EU Data Protection Laws, and its controller obligations, when processing personal data of Data Subjects. PDA shall comply with its own obligations under EU Data Protection Laws when processing personal data of Data Subjects as a controller.
- **c. Cooperation.** The Sponsor and PDA will assist each other in complying with their respective obligations under EU Data Protection Laws, including but not limited to, assisting each other with verifying the authenticity of Data Subjects or responding to Data Subject requests. To the fullest extent required by applicable law, the Sponsor shall be responsible for providing to, and respond to inquiries and requests from, the Data Subjects.

d. International Transfers. Unless the Exhibitor (a) is located in the EEA or in a jurisdiction with an adequacy decision from the European Commission or (b) has under the US Privacy Shield or adopted another personal data transfer mechanism approved by the European Commission, the following shall apply: The transfer of personal data from PDA to the Sponsor shall be made pursuant to the terms of the Standard Contractual Clauses (EU Commission Decision C(2004)5721 found here (hyperlinked) and incorporated herein. For purposes of the Standard Contractual Clauses, PDA shall be the "data exporter" and the Sponsor the "data importer." Execution and delivery of this Addendum shall be deemed execution and delivery of the Standard Contractual Clauses.

- e. Restrictions. The Sponsor shall not share the personal data of Data Subjects with any third parties, except for purposes of such third parties acting on behalf of the Sponsor for Sponsor's own business purposes.
- f. The Sponsor shall defend, hold harmless, and indemnify PDA as to any third party's claims, actions, investigations, or other proceedings and related damages, injuries, awards, or other liabilities in connection with the Exhibitor's violations of its obligations under this Section 18 (Attendee Data –EEA).
- **g. Contact.** The individuals signing this Agreement on behalf of the parties shall be deemed to be the contact persons for all data protection inquiries in connection with the personal data of Data Subjects being transferred hereunder.