

2023 PDA Pharmaceutical Microbiology Conference

SPONSORSHIP PACKAGES

Branding, Networking, and Lead Generation Opportunities



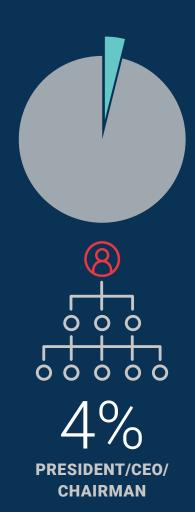
02-04 OCTOBER | WASHINGTON, DC

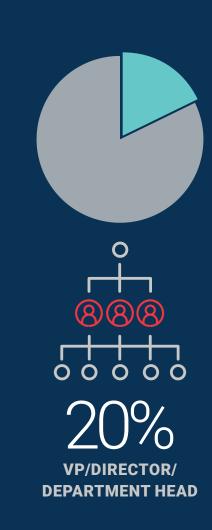
EXHIBITION: 02-03 OCTOBER #PDAmicro

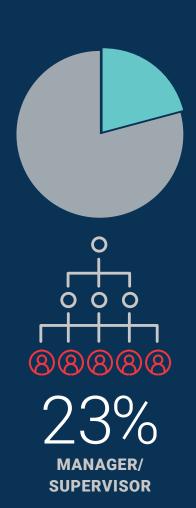


ATTENDEE DEMOGRAPHICS

ATTENDANCE BY JOB TITLES:











DIAMOND SPONSORSHIP DELIVERABLES \$38,000 (EXCLUSIVE)

Diamond Sponsorship Components:





Exhibit Package

- 10' x 10' Booth
 Each 10'x10' booth includes
 one 6' x 2.5' table, two chairs,
 and waste basket
- 1 Complimentary Full Conference Pass
- 1 Complimentary Exhibit
 Only Pass
- Category Index/Search
- Exhibitor Portal Access



Additional Registrations

- 3 Additional Complimentary Full Conference Passes
- 3 Additional Complimentary Exhibit Only Passes
- 10% discount on additional
 Full Conference Passes



Tech Talk Opportunity

- 10-minute presentation during lunch or break in Exhibit Hall
- Tech Talk description included in the event Mobile App



Mobile App

- Splash Page Ad
- Rotating Banner Ad on Main Page
- Company Description Information
- Company Contact Information
- Category Index Search



Onsite Visibility

- 60-Second Commercial Video
 (MP4 file) Due 14 Aug. 2023
- Company logo on the event signage
- Prominent recognition on the Opening Plenary Session Slides



PDA Website Recognition on Conference Page

 Company Logo Recognition as a Diamond Sponsor



Email Feature

- 1 Complimentary Pre-Conference and 1 Complimentary Post-Conference Dedicated Email to Attendees
- Company Logo Recognition on Emails Promoting the Conference



PLATINUM SPONSORSHIP DELIVERABLES

Platinum Sponsorship Components:

Exhibit Package

- 10' x 10' Booth
 Each 10'x10' booth includes one
 6' x 2.5' table, two chairs, and
 waste basket
- 1 Complimentary Full Conference
 Pass
- 1 Complimentary Exhibit Only Pass
- Category Index/Search
- Exhibitor Portal Access

Additional Registrations

- 2 Additional Complimentary Full Conference Passes
- 2 Additional Complimentary Exhibit Only Passes
- 10% discount on additional Full Conference Passes

Tech Talk Opportunity

- 10-minute presentation during lunch or break in Exhibit Hall
- Tech Talk description included in the event Mobile App

Mobile App

- Rotating Banner Ad
- Company Description Information
- Company Contact Information
- Category Index Search

Onsite Visibility

- 45-Second Commercial Video (MP4 file) **Due 14 Aug. 2023**
- Company logo on the event signage
- Prominent recognition on the Opening Plenary Session Slides

PDA Website Recognition on Conference Page

 Company Logo Recognition as a Platinum Sponsor

Email Feature

- 1 Complimentary Pre-Conference Dedicated Email to Attendees
- Company Logo Recognition on Emails Promoting the Conference

PLATINUM SPONSOR 1 \$33,000 (EXCLUSIVE)

- Everything listed under Platinum Sponsorship Components
- Official Sponsor of the Wireless Internet Service
- Login Password Company Name
- Login Splash Page Recognition

PLATINUM SPONSOR 2 \$33,000 (EXCLUSIVE)

- Everything listed under Platinum Sponsorship Components
- Official Sponsor of the Conference Lanyards

PLATINUM SPONSOR 3 \$33,000 (EXCLUSIVE)

- Everything listed under Platinum Sponsorship Components
- Official Sponsor of the Conference Hotel Key Cards

PLATINUM SPONSOR 4 \$33,000 (EXCLUSIVE)

- Everything listed under Platinum Sponsorship Components
- Official Sponsor of the Conference Tote Bag



GOLD SPONSORSHIP DELIVERABLES

Gold Sponsorship Components:

Exhibit Package

- 10' x 10' Booth
 Each 10'x10' booth includes one
 6' x 2.5' table, two chairs, and
 waste basket
- 1 Complimentary Full Conference Pass
- 1 Complimentary Exhibit Only Pass
- Category Index/Search
- Exhibitor Portal Access

Additional Registrations

- 1 Additional Complimentary Full Conference Pass
- 2 Additional Complimentary Exhibit Only Passes
- 10% discount on additional Full Conference Passes

Tech Talk Opportunity

- 10-minute presentation during lunch or break in Exhibit Hall
- Tech Talk description included in the event Mobile App

Mobile App

- Banner Ad on Sub Page
- Company Description Information
- Company Contact Information
- Category Index Search

Onsite Visibility

- 20-Second Commercial Video (MP4 file) **Due 14 Aug. 2023**
- Company logo on the event signage
- Prominent recognition on the Opening Plenary Session Slides

PDA Website Recognition on Conference Page

 Company Logo Recognition as a Gold Sponsor

Email Feature

- 1 Complimentary Post-Conference Dedicated Email to Attendees
- Company Logo Recognition on Emails Promoting the Conference

GOLD SPONSOR 1 \$28,000 (EXCLUSIVE)

- Everything listed under Gold Sponsorship Components
- Official Sponsor of the Conference Pen

GOLD SPONSOR 2 \$28,000 (EXCLUSIVE)

- Everything listed under Gold Sponsorship Components
- Official Sponsor of the Conference Note Pad

GOLD SPONSOR 3 \$28,000

- Everything listed under Gold Sponsorship Components
- Official Sponsor of Lunch First Day

GOLD SPONSOR 4 \$28,000

- Everything listed under Gold Sponsorship Components
- Official Sponsor of Lunch Second Day

GOLD SPONSOR 5 \$28,000

- Everything listed under Gold Sponsorship Components
- Official Sponsor of Networking Reception



SILVER SPONSORSHIP DELIVERABLES

Silver Sponsorship Components:

Exhibit Package

- 10' x 10' Booth
 Each 10'x10' booth includes one
 6' x 2.5' table, two chairs, and
 waste basket
- 1 Complimentary Full Conference Pass
- 1 Complimentary Exhibit Only Pass
- Category Index/Search
- Exhibitor Portal Access

Additional Registrations

- 1 Additional Complimentary Exhibit Only Pass
- 10% discount on additional Full Conference Passes

Mobile App

- Banner Ad on Sub Page
- Company Description Information
- Company Contact Information
- Category Index Search

Onsite Visibility

- 15-Second Commercial Video (MP4 file) **Due 14 Aug. 2023**
- Company logo on the event signage
- Prominent recognition on the Opening Plenary Session Slides

PDA Website Recognition on Conference Page

 Company Logo Recognition as a Silver Sponsor

Email Feature

 Company Logo Recognition on Emails Promoting the Conference

SILVER SPONSOR 1 \$23,000

- Everything listed under Silver Sponsorship Components
- Official Sponsor of One Continental Breakfast

SILVER SPONSOR 2 \$23,000

- Everything listed under Silver Sponsorship Components
- Official Sponsor of Refreshment Break Day 1 (limit 1 available)

SILVER SPONSOR 3 \$23,000

- Everything listed under Silver Sponsorship Components
- Official Sponsor of Refreshment Break Day 2 (limit 2 available)

SILVER SPONSOR 4 \$23,000

- Everything listed under Silver Sponsorship Components
- Official Sponsor of Mobile Device Charging Stations



SPONSORSHIP **PACKAGES**

Includes the following deliverables as well as a presence on the event app and PDA Website

BRONZE SPONSORSHIP DELIVERABLES \$18,000

Bronze Sponsorship Components:

Exhibit Package

- 10' x 10' Booth Each 10'x10' booth includes one 6' x 2.5' table, two chairs, and waste basket
- 1 Complimentary Full Conference Pass
- 1 Complimentary Exhibit Only Pass
- Category Index/Search
- Exhibitor Portal Access

Registration Discount

 10% discount on additional Full Conference Passes

Mobile App

- Company Description Information
- Company Contact Information

Category Index/Search

Onsite Visibility

- Company logo on the event signage
- Prominent recognition on the **Opening Plenary Session Slides**

PDA Website Recognition on Conference Page

 Company Logo Recognition as a **Bronze Sponsor**

Email Feature

 Company Logo Recognition on **Emails Promoting the Conference**

À LA CARTE ITEMS

Registration Access Upgrade

Discount on Additional Single Full Conference Passes -Save 10% on single pass requests

Group Registration Discount -

Buy 3 Full Conference Passes at the standard prevailing rate and get the 4th free Save from \$1,800 - \$2,500

Pre-Conference HTML Email to Conference Attendees \$3,800

Post-Conference HTML Email to Conference Attendees \$3,800

Posts on PDA's LinkedIn or Twitter \$2,800 each

Other Items

Passport Raffle \$1,000

Door Drops \$4,500 plus room delivery charge

Insert in Conference Tote Bag \$4,500

Seat Drop \$4,500 during plenary session (limit 2 availability)

Tech Talk Opportunity \$3,800

10 Minute Presentation

Podium Time in the Exhibit Hall during lunch or break Includes 1 Full Conference registration for your Tech Talk presenter PDA provides monitor, microphone, and speaker

FEATURES

- Featured in Event Mobile App
- Tech Talk Information in Agenda
- Tech Talk Information on Signage

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DELIVERABLES	DIAMONIE	ATIMIL	PLATINIIA	ATIMIL	ATIMIT	101	. / .	, / 67	104	105	VER ,	VER	VER		BRONZE
DELIVERABLES	Ma	الم الم) d	7	PL	05	05	05	05	05	71/S	71/5	21/8		BR
Official Sponsor of the Conference App (Splash Page Opening, Rotating Banner Ad, tile on app)	•														
Official Sponsor of the Wireless Internet Service		•													
Official Sponsor of the Conference Lanyards			•												
Official Sponsor of the Conference Hotel Key Cards				•											
Official Sponsor of the Conference Tote Bag					•										
Official Sponsor of the Conference Pen						•									
Official Sponsor of the Conference Note Pad							•								
Official Sponsor of Lunch – First Day								•							
Official Sponsor of Lunch – Second Day									•						
Official Sponsor of Monday Evening Reception										•					
Official Co-Sponsor of One Continental Breakfast											•				
Official Sponsor of Refreshment Break Day 1												•			
Official Sponsor of Refreshment Break Day 2													•		
Official Sponsor of Mobile Device Charging Stations														•	
Visibility Sponsor															•
DELIVERABLES:															
Tech Talk	•	•	•	•	•	•	•	•	•	•					
Exhibit Package - 10'X10' Booth	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Registrations 1 Full Conference Pass and 1 Exhibit Only Pass	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
 Additional Registrations 3 Additional Full Conference Passes and 3 Additional Exhibit Only Passes 2 Additional Full Conference Passes and 2 Additional Exhibit Only Passes 1 Additional Full Conference Pass and 2 Additional Exhibit Only Passes 1 Additional Exhibit Only Passes 1 Additional Exhibit Only Passes 	•	•	•	•	•	•	•	•	•	•	•	•	•	•	
Registration Discount - Full Conference Passes 10% Discount	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Mobile App – Listing with Category Index	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Mobile App - Rotating Banner Ad on Main Page	•	•	•	•	•										
Mobile App - Banner or Tile Ad on Sub Page						•	•	•	•	•	•	•	•	•	
PDA App Recognition	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Onsite Visibility - Entrance Unit Recognition	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•
Video Commercial (MP4 due 14 Aug. 2023)	60 secs	45 secs	45 secs	45 secs	45 secs	20 secs	20 secs	20 secs	20 secs	20 secs	15 secs	15 secs	15 secs	15 secs	
Email Feature Pre- and Post-HTML email blast Pre-HTML email blast Post- HTML email blast	•	•	•	•	•	•	•	•	•	•					
Company Logo Recognition on Emails Promoting the Conference	•	•	•	•	•	•	•	•	•	•	•	•	•	•	•

^{*} For full details review sponsorship packages.



2023 PDA PHARMACEUTICAL MICROBIOLOGY CONFERENCE **SPONSOR OPTIONS**

EXHIBITION: 02-03 OCTOBER

DIAMOND SPONSORSHIP DIAMOND SPONSOR \$38,000 (EXCLUSIVE) (Includes 4 Full Conference Passes and 4 Exhibit Only Passes.) PLATINUM SPONSORSHIPS		À LA CARTE OPTIONS: ☐ Pre-Conference HTML Email to Conference Attendees \$3,800 ☐ Post-Conference HTML Email to Conference Attendees \$3,800 ☐ Posts on PDA's LinkedIn or Twitter \$2,800 each
SPONSOR 1 \$33,000 (EXCLUSIVE) (Includes 3 Full Conference Passes and 3 Exhibit Only Passes.)	sor 3	REGISTRATION ACCESS UPGRADE 10% Discount on Additional Full Conference Passes – Single Pass Group Registration Rate
GOLD SPONSORSHIPS		(Buy 3 Full Conference Passes at the standard prevailing rate and get 4th Free) – Save from \$1,800 – \$2,500!
_ ; : ; ;	sponsor 3 □ gold sponsor 4 □ gold sponsor 5 ,000 \$28,000 \$28,000	OTHER ITEMS ☐ Passport Raffle \$1,000 ☐ Door Drop \$4,500 plus room
SILVER SPONSORSHIPS		delivery charges ☐ Seat Drop \$4,500 (materials to arrive 30 days before the conference)
□ SILVER SPONSOR 1 □ SILVER SPONSOR 2 □ SILVER \$23,000 □ \$23,000	☐ Tote Bag Insert \$4,500 ☐ Tech Talk Opportunity \$3,800 (10 Minute Presentation during lunch in the Exhibit Hall)	
BRONZE SPONSORSHIP BRONZE SPONSOR \$18,000 (Includes 1 Full Conference Pass and 1 Exhibit Only Pass.)		
Contact Information: Booth Administrator will receive all show *REQUIRED FIELDS.	Amount Remitted \$	US\$) □ VISA □ MasterCard □ AMEX
Booth Administrator	Name (exactly as it appears on card)	

DOULI AUITHIISTIATOR		
* Name		
* Job Title		
* Company		
* Company Address		
* City/State/Zip Code		
* Email	* Business Phone	
Signature	Date	

The person signing this document represents the exhibitor company and acknowledges that they have read and agree to abide by the rules and regulations of this Contract. (see attached)

Payment: Credit Card (charged in US\$)	□ VISA □ MasterCard □ AMEX
Amount Remitted \$	
Name (exactly as it appears on card)	
Credit Card Number	Exp. Date
Signature	
Billing address (if different from left)	
City/State/Zip Code	

Your consent is important. We manage your personal data responsibly. **RESPONSE REQUIRED** – By checking the box below, I consent to:

☐ My contact information (name, company, job title, city, state, country) being included in the attendee list distributed at the event. My contact information being shared with Exhibitors/ Sponsors. PDA recording me and using those recordings in future PDA promotional and marketing materials. PDA sending me promotional information via email. PDA sending me promotional information via post.



2023 PDA PHARMACEUTICAL MICROBIOLOGY CONFERENCE SPONSOR RULES AND REGULATIONS

EXHIBITION: 02-03 OCTOBER

CONFIRMATION OF PASSES INCLUDED WITH EXHIBIT PACKAGE:

Please allow one week for receipt of confirmation. We must receive your names by **07 AUGUST 2023**. Badges can be picked up on site the first day of the conference at the registration counter.

FULL CONFERENCE INCLUDED WITH THE EXHIBIT PACKAGE:

The Full Conference Pass allows access to the plenary/concurrent sessions, access to the Exhibit Hall, posters, and tech talks. Badges can be picked up on site on the first day of the conference at the registration counter.

CONFIRMATION OF ADDITIONAL FULL CONFERENCE PASSES:

An email confirmation will be sent once payment is received. You must have this written confirmation to be considered enrolled in a PDA event. Please allow one week for receipt of confirmation email.

SUBSTITUTIONS ON FULL CONFERENCE INCLUDED WITH THE EXHIBIT PACKAGE:

Substitutions can be made in writing before **07 AUGUST 2023**. If you are unable to attend, substitutions can be made at any time before **07 AUGUST 2023** with no change fee.

REFUNDS ON ADDITIONAL FULL CONFERENCE AND ADDITIONAL EXHIBIT HALL PASSES:

Refund requests must be in writing and faxed to +1 (301) 986-1093. (Emails and phone messages are not accepted). Refunds for Conference: If your written request is received on or before **07 AUGUST 2023**, you will receive a full refund minus a \$200 processing fee. After that time, no refunds or credit requests will be approved. PDA reserves the right to modify the material or speakers/instructors without notice or to cancel an event. If an event must be canceled, registrants will be notified by PDA in writing as soon as possible and will receive a full refund. PDA will not be responsible for penalties or other costs incurred due to cancellation. For more details, contact PDA at registration@pda.org or +1 (301) 656-5900.

REFUNDS ON SPONSORSHIPS:

Refund requests must be emailed to David Hall at hall@pda.org before **01 JULY 2023** to receive a partial refund. PDA will keep 20% of the total amount of your sponsorship. Requests after this date will be denied and no refunds or credit requests will be approved.

REPRESENTATIVE'S PERSONAL DATA: I warrant and represent that I have all necessary authority and, if necessary, the consent of, the Sponsor's representative to provide the representative's personal information in connection with the formation and performance of this contract. The processing of the representative's personal data will be subject to the event's Privacy Notice: **pda.org/event-privacy-notice**, original privacy policy: **pda.org/privacy-policy**

ATTENDEE LIST:

- a. Attendee List. The Sponsor shall not use any personal information, including names, email addresses, mailing addresses, or any other information obtained from the event's attendee list circulated among or otherwise generally made available to the event's attendees (the "Attendee List") for any purpose. Notwithstanding the foregoing, in the event the Sponsor's representative is registered as an attendee to the event, the representative may use the Attendee List solely for his or her personal networking purposes.
- b. Marketing List. PDA may provide the Sponsor with a list of a subset of attendees, other than the general Attendee List, which shall include the contact information of such individuals who have consented to PDA sharing their personal information with the event sponsor for the sponsor's own marketing purposes (the "Marketing List"). The Sponsor shall not, and warrants and represents that it shall not, share or disclose the Marketing List to any third party unless such sharing or disclosure is solely for purposes of the Sponsor's own business purposes (e.g., the Exhibitor's service providers).

All prices in U.S. dollars.

Please note: In order to receive the prevailing registration rate, your registration(s) must be received by PDA by 17:00 EDT (UTC -4) on or before the date noted.



2023 PDA PHARMACEUTICAL MICROBIOLOGY CONFERENCE SPONSOR RULES AND REGULATIONS (CONTINUED)

EXHIBITION: 02-03 OCTOBER

ATTENDEE DATA - EEA: pda.org/escc

- **a. EEA Individuals.** This section pertains only to the extent of the sharing by PDA with the Sponsor of personal data of individuals located in the European Economic Area (EEA) ("Data Subjects").
- b. Data Protection Laws. Exhibitor acknowledges and agrees that, in connection with the Exhibitor Contract, it may receive personal data of individuals located in the European Economic Area (EEA) and such data may be subject to certain data protection laws, including the EU General Data Protection Regulation (GDPR), the EU Privacy Directive as may be replaced by the EU Privacy Regulation, and the corresponding implementing national laws (collectively, the "EU Data Protection Laws"). The Exhibitor warrants and represents that it will comply with all data protection requirements under the EU Data Protection Laws, and its controller obligations, when processing personal data of Data Subjects. PDA shall comply with its own obligations under EU Data Protection Laws when processing personal data of Data Subjects as a controller.
- c. Cooperation. The Sponsor and PDA will assist each other in complying with their respective obligations under EU Data Protection Laws, including but not limited to, assisting each other with verifying the authenticity of Data Subjects or responding to Data Subject requests. To the fullest extent required by applicable law, the Sponsor shall be responsible for providing to, and respond to inquiries and requests from, the Data Subjects.

- d. International Transfers. Unless the Exhibitor (a) is located in the EEA or in a jurisdiction with an adequacy decision from the European Commission or (b) has under the US Privacy Shield or adopted another personal data transfer mechanism approved by the European Commission, the following shall apply: The transfer of personal data from PDA to the Sponsor shall be made pursuant to the terms of the Standard Contractual Clauses (EU Commission Decision C(2004)5721 found at pda.org/escc and incorporated herein. For purposes of the Standard Contractual Clauses, PDA shall be the "data exporter" and the Sponsor the "data importer." Execution and delivery of this Addendum shall be deemed execution and delivery of the Standard Contractual Clauses.
- e. Restrictions. The Sponsor shall not share the personal data of Data Subjects with any third parties, except for purposes of such third parties acting on behalf of the Sponsor for Sponsor's own business purposes.
- f. The Sponsor shall defend, hold harmless, and indemnify PDA as to any third party's claims, actions, investigations, or other proceedings and related damages, injuries, awards, or other liabilities in connection with the Exhibitor's violations of its obligations under this Section 18 (Attendee Data EEA).
- g. Contact. The individuals signing this Agreement on behalf of the parties shall be deemed to be the contact persons for all data protection inquiries in connection with the personal data of Data Subjects being transferred hereunder.